

ANNUAL LOCAL PLAN

PROGRAM YEAR 2011

(July 1, 2011 - June 30, 2012)



EXECUTIVE SUMMARY

Background

The Central Indiana's Regional (Region 5) Workforce Board (CIWRB) represents eight Indiana counties: Boone, Hamilton, Hancock, Hendricks, Johnson, Madison, Morgan and Shelby. According to the U.S. Census 2010, the populations of these eight counties grew by 24 percent¹ – accounting for 45.68 percent of the entire State of Indiana's population growth. There are now 931,279 persons residing in this region; for the first time, the population of the ring counties of Indianapolis exceeds Marion County's population. Almost 30 percent of the Region 5s' population resides in Hamilton County.

Region 5's employer base consisted of 21,120 and these employers hired close to 296,000 Hoosier workers, constituting over 11 percent of the Indiana's labor force. Five industry sectors – Professional, Scientific, Technical Companies, Retail Trade, Construction, Wholesale Trade and Health Care and Social Services - made up 51.5 percent of the Region's employers in 2010. These five sectors that employed 50 percent of the labor market in Region 5 included Retail Trade, Health Care and Social Services, Accommodation and Food Services, Manufacturing and Administrative support.

As of January 2011, the Region 5 Labor Force consists of 462,273 workers and the unemployment rate had dropped 8.1 percent. Over the last year, (April 1, 2010 – March 31, 2011), 54,859 Region 5 workers collected unemployment benefits. During the three year period of the recession, Region 5 lost about 3 percent of its Labor Force.

Region 5's Workforce Development Strategy

In 2009, fifty-five (55%) percent of <u>all</u> of Indiana's jobs consisted of middle-skills jobs and it is projected that these kinds of jobs will increase by fifty (50%) percent over the next five years.² While not all of the projected openings in these sectors pay a self sufficient wage, these sectors' entry level jobs represent the beginning of a career pathway that will lead to a self sufficient paying Middle-Skills job. Occupations that will be in High-Demand and or will provide High Wages in Region 5 over the coming seven years (through 2018) will be Middle-Skills jobs.

For Program Year 2011, the CIRWB has decided to invest its publicly funded resources in training programs that place a job seeker on a career pathway leading to a **Middle-Skill Job**. A middle-skill job require just one (1) to two (2) year post-secondary education or occupational credential yet can lead to a job that pays a family supporting wage.³ The Regional Operator will employ a targeted approach in identifying businesses in which to invest workforce development resources for these middle-skill jobs. Allocation and distribution of training funds will be driven by employers who have actual employment opportunities and are willing to work with Region 5's WIA clients and the WorkOne system.

The challenge to this strategy will be raising Region 5's employees educational levels. Over 61 percent of Region 5's working age population (25 years and older) have secured a high school

³ The CIRWB has defined a self sufficient wage as 200% of the poverty level for varying family size.



¹ All population statistics come from the 2010 U.S. Census

² National Skills Coalition, *Indiana's Forgotten Middle-Skill Jobs, p.8.*

diploma or less. Of those who faced unemployment during the past three years of the recession, 72 percent of them had a high school degree or less.

the Region will be challenged to meet the employer's demands for a trained workforce. In order for Central Indiana's economy to grow and remain strong, it is vital that its workforce raise its educational attainment levels.

Region 5's Workforce Development Implementation Plan

The Central Indiana Regional Workforce Board anticipates it will have \$5,187,078 to invest in the Region 5 Central WorkOne system during PY 2011.

New to the region will be two additional Full Service WorkOne offices. These two facilities will be established in Johnson and Hendricks County. This will provide a much needed presence in two of our eight counties that have had a large population increase over the last few years.

It is anticipated that the Central WorkOne system will serve 30,000 people with over 66,000 workforce development core services. Of these 30,000 clients, 6, 810 of them will be eligible to receive WIA case management services and these WIA clients will receive 28,240 intensive services. Out of these 6,800 WIA clients, 2,343 of them will receive financial assistance for occupational training. WIA Youth resources will be dedicated to the various Youth Activities in PY 2011. The anticipated number of In-school Youth that at a minimum will be served is 210 and the anticipated Out of School youth to be served at a minimum will be 150.

The CIRWB wants to understand how investing its workforce development resources in occupational training impacts a WIA client's chances of obtaining a job in that relevant field that will lead to a fruitful career pathway. Further the board wants to track the impact the WorkOne services have on addressing and closing the education gap of Region 5's workforce. Therefore, the Board has requested the Regional Operator to collect the following data to begin benchmarking the progress:

- % of WIA clients who received training (ITA, OJT) AND obtained employment
- % of WIA clients trained who obtained jobs in the field in which they were trained.
- % of those in training who will receive a credential (AAS, Tech Cert, GED, Etc.)
- % of training money invested in different economic sectors.

LABOR MARKET ANALYSIS

PRIMARY BUSINESS SECTORS IN REGION 5

Background

As of 1st Quarter of 2010⁴, the Economic Growth Region 5 (including Marion County), had 44,636 employers who hired 832,136 workers – one-third of the Indiana's workforce. Region 5's employer base consisted of 21,120 and these employers hired close to 296,000 Hoosier workers, constituting over 11 percent of the Indiana's labor force. The average annual wage paid to employees working in Region 5 was \$36,280.

Private Industry Sectors with the Most Firms

The business sector with the **most firms operating in Region 5 was Professional, Scientific and Technical companies; there were 2,559 such firms conducting business the eight counties.** These firms employed 12,400 workers, who on average earned \$59,224 annually. **The second sector with the most firms was Retail Trade; 2,476 stores are operated in Region 5 and employ 42,285 workers.** The annual average wage for the retail worker in Region 5 equaled only \$22,660. The Construction Trade had the third highest number of firms operating in the Region. **Over 2,400 construction oriented firms had 12, 783 persons on their employee rolls.** The average annual wage of a construction worker in 2010 was \$42,304. There were **1,749 Wholesale Trade companies in Region 5, and they employed 13,925 people**, paying them average annual wages of \$53,780. The fifth business sector with the most establishments operating in Region 5 in 2010 was the **Health Care and Social Services with 1,700 employers. This sector employed 32,866 people** and the average wage was \$34,400.

Out of the twenty different private and public sectors represented in Region 5's economy, these five sectors – Professional, Scientific, Technical Companies, Retail Trade, Construction, Wholesale Trade and Health Care and Social Services made up 51.5 percent of the Region's employers.

Private Industry Sectors with Most Employees

The industry sector in Region 5 that employed the most people in 2010 was Retail Trade. **Retail Trade establishments had 42,285 employees** and constituted over 14 percent of the Region's entire labor force. **Health Care and Social Services employed the second highest number of workers; 32, 866 employees**, representing 11 percent of the Region's economy. **Accommodation and Food Service Sector** employed almost 10.5 percent of the regions' labor force; **31,000 people** worked in this sector in 2010. The average annual wage for this service oriented worker was just \$12,760. The **Manufacturing Sector** conducting business in Region 5 hired **24,564 people** in 2010 and accounts for 8.3 percent of the region's labor force. The average annual pay level for the employee working in the manufacturing sector was \$44,880. The fifth largest Region 5 sector employing people in 2010 was **Administrative Support. Almost 18,000 people** were employed by this sector and their average annual earnings were \$30,400. This sector employs 6.1 percent of the labor force in Region 5. These five sectors – Retail Trade, Health Care and Social Services, Accommodation and Food Services, Manufacturing and Administrative support - employ 50 percent of the labor market in Region 5.

⁴ From the Quarterly Census of Employment & Wages, 1st Quarter 2010



PROJECTED EMPLOYMENT OPPORTUNITIES in REGION 5

A variety of methods were used to collect reliable estimates of the employment opportunities that may become available in the region over the next couple of year. Information resources used to identify potential new jobs included labor market information updates, press releases, canvassing local employers, ICC Job Postings, and meetings with Region 5 LEDOs.

Employment Projections for businesses operating in the eight counties that comprise Region 5 are broken down by the following sectors. The time estimate for when these jobs will come available is over the next two years. Missing sectors does not signal that there will be no employment opportunities; rather, there just was no information regarding employment outlooks for these sectors:

Employment Opportunities by Sector	Number of Jobs – Short Term			
Health Care Sector	290			
Logistics Sector	2435			
Manufacturing Sector	865			
Office/Administration Sector	180			

REGION 5 HIGH-DEMAND, HIGH WAGE OCCUPATIONS

According to Indiana's Department of Workforce Development's 2012 (short term) and 2018 (long term) occupational projections, central Indiana's⁵ economy will experience healthy growth in most of its economic sectors; all but one (manufacturing) of the sectors are projected to experience an increase in employment openings in the short nor long term futures. The occupations that will be in High-Demand and or have High Wages will Middle-Skills jobs; such jobs are available in many economic sectors.

Middle-Skills Occupations

In 2009, fifty-five (55%) percent of <u>all</u> of Indiana's jobs consisted of middle-skills jobs and it is projected that these kinds of jobs will increase by fifty (50%) percent over the next five years.⁶ While not all of the projected openings in these sectors pay a self sufficient wage, these sectors' entry level jobs represent the beginning of a career pathway that will lead to a self sufficient paying Middle-Skills job.

There are several examples which would be considered Middle-Skill jobs. For instance, in the HealthCare sector, a Registered Nurse or Dental Hygienist professions require a two-year Associates Degree and pay as much as \$62,336 a year (RN) to \$75,000⁷ per year, salaries well above a self sufficient earning for a family of four. Licensed Practical nurses require some post secondary training and pay an annual salary of \$39,110. Dental Assistants need a post secondary credential and can earn \$37,000. Medical Assistants and Pharmacy Technicians require a post secondary training credential and pay between \$27,000 and \$29,000 a year; these two occupations represent more of the entry level positions of a career pathway.

⁷ All salaries quoted are 2009 Annual Wages for Central Indiana; DWD provided for the National Bureau of Labor Statistics



⁵ Including Marion County Employers

⁶ National Skills Coalition, *Indiana's Forgotten Middle-Skill Jobs, p.8.*

The occupations of Bookkeeper and Executive Secretary (Office and Administrative Support Sector) requires some post-secondary training and pay between \$34,000 and \$38,000 a year. A more entry-level position in this sector, Customer Service Representative pays almost \$15.00 per hour (\$30,816 annual) and can be the beginning point of a career ladder.

In the Construction Trades, many of the jobs including carpenters, pipefitters, electricians require on-the-job training (apprenticeships) and pay between \$35,000 and \$50,000. In the Logistics Sector, truck drivers are currently in high demand and the average pay is \$38,848.

While the entry level position of <u>team assembler</u> in a manufacturing firm has a starting salary of \$28, 477, with additional on the job training, career advancement with increase in pay is a reasonable expectation to have in today's manufacturing environment.

Attachment A is the Central Indiana Regional (Region 5) Workforce Board (CIRWB)'s Training Investment Policy.

INDUSTRIES AND OCCUPATIONS PROJECTIONS in REGION 5 - SHORT TERM (2012) AND LONG TERM (2018) 8

Office and Administrative Support Occupations

Office and administrative support jobs constitute the majority of employment opportunities Central Indiana; in 2012, almost 16 percents of all jobs will be in these occupations and in 2018, these jobs will constitute 15 percent of all jobs. While growth in new jobs for this sector is expected to be modest, due to the sheer volume (147,550 jobs in 2012 and 164,612 in 2018) **there are estimated to be a total of 43,679 job openings in the Office and Administrative Support Occupations over the next seven years**. Many of these jobs with significant forecasted openings include Bookkeepers (3,166 openings) with average annual pay of \$34,287 and Executive Secretaries (2,874 openings) with annual salaries of \$38,303. Entry level jobs in this sector that could serve as the beginning point of a career pathway include the Customer Service Representative (projected openings of 7,595) with annual salaries of \$30,816.

Health Care Occupations

Health care occupations (Practitioners and Health Care support) will employ 86,410 people in 2012 and 103,793 medical professionals by 2018, representing 9.36 percent employment sector in Central Indiana's economy. More important however, is the fact that it is projected that **openings in health care occupations will grow by 50 percent by**—**the largest projected increase in job creation in a given sector in the region** over the seven years. **By 2018, a total of 19,616 NEW health care jobs will be added to the Region 5 economy** and an additional 14,848 jobs will become open due to replacement for a **total of 34,462 health care job openings**. Some of the occupations that will be in great demand include register nurse (8,162 openings) licensed practical nurse (3,100 openings) pharmacy technicians (1,354 openings), dental hygienists (702 openings) and dental assistances (999 openings) -- all middle-skills jobs.

⁸All data presented in this section is taken from the Short-Term Indiana Occupation Projections (September 2010) and Long-Term Occupational Projections (September 2010) prepared by IN Department of Workforce Development, Research and Analysis Department. The statistics include Marion County.



Logistics Jobs

Between 8.5 and almost 9 percent of Central Indiana's labor forced will be employed in a logistics occupation between 2012 and 2018. **Creation of new jobs in this sector is projected to increase by 5.2% over the short term and 10 percent by 2018, with a forecast of 8,224 new logistics jobs being created.** Beyond new jobs, it is anticipated that 20,504 logistic jobs will come **open due to replacement**. There will be 7,128 job openings for the middle-skill job of Truck Driver by 2018. But far, the majority of the job openings in the logistics sector will be entry level warehouse workers (10,464). While these jobs are low wage jobs, many Logistic firms are beginning to demand of employees some post secondary training, recognizing that the Logistics Industry will be an evolving and far more complex environment that will demand trained employees.

Construction Trades Jobs

It is projected that jobs in **the construction field will represent 4.29 percent Central Indiana's labor force in 2012 but will grow to 5.83% of labor force by 2018**; there will be over 60,000 persons employed in this field. **Projected job openings for 2018 in the construction trades will equal 18,332** and the majority of these openings will be for middle-skill jobs including Manager (annual pay \$60,100), Carpenter (\$40,614), Construction Laborer (\$37,063), Electrician (\$53,395) and Pipefitters (\$45,318).

Manufacturing Jobs

While the Manufacturing employment ranking in Central Indiana is anticipated to drop from 6.3% in 2012 to 5.83 percent in 2018, with an estimated job loss of 1 percent over this timeframe, due to replacement openings, there will still be significant opportunities for find employment with Central Indiana's manufacturers. It is projected that there could be as many as 12,888 job openings in the region. While the majority of openings will be for the entry level team assembler position (2,077 openings), there will be a good number of openings in middle-skill jobs including Machinists (414 openings), Welders (548 openings) and First-Line Supervisors/Managers (668 openings).

TARGETED BUSINESS SECTORS

Choosing to concentrate training investment in one sector over another would limit the CIRWB's ability to respond to opportunities that may become available within a given industry. However, the CIRWB does understand the need to target limited public dollars in a strategic fashion that will best serve the region's economy and its workforce needs.

Therefore, the CIRBW has decided to invest its publicly funded resources in training programs that place a job seeker on a career pathway leading to a **Middle-Skill Job**. A middle-skill job require just one (1) to two (2) year post-secondary education or occupational credential yet can lead to a job that pays a family supporting wage.⁹

There will be a targeted approach in identifying businesses in which to invest workforce development resources. Allocation and distribution of training funds will be driven by employers who have actual employment opportunities and are willing to work with Region 5's WIA clients and

⁹ The CIRWB has defined a self sufficient wage as 200% of the poverty level for varying family size.



the WorkOne system. Such employers will be considered **Preferred Employer Partners** by the CIRWB.

Preferred Employer Partners must be able to demonstrate that the employment opportunities they have available are for middle-skill Jobs OR are entry level jobs that are part of an identified career pathway in their company or their sector industry that will lead to a Middle Skills jobs. Further, the preferred employer partners should demonstrate they have a long term commitment to their employees. Such commitment could include a permanent position (rather than temporary), a position with benefits, opportunity for advancement or tuition reimbursement for training in the future.

Further, it is the CIRWB's hope that public investment in a WIA client's early occupational training will help attract private investment in the client's future training. Regardless of whether training investment monies support short-term or long-term training, it should always be evident that such investment will benefit a client's long term career potential, leading to a middle-skill job that pays a family sustaining wage.

WORKER CHARACTERISTICS OF REGION 5

Demographics

According to the U.S. Census 2010, the eight counties that comprise the Central Indiana Workforce Region grew by 24 percent in its population accounting for 45.68 percent of the entire State of Indiana's population growth. There are now 931,279 persons residing in this region; this population total for the first time exceeds Marion County's population. Almost 30 percent of the Regions' population resides in Hamilton County. Indeed, Hamilton county's increased by 33.44% over the past decade and constituted almost one-quarter of the state's entire population growth.

The Region's minority population grew by 132.5% over the past ten years. Almost 9 percent (8.62%) of Region 5's population is minority (80,279). While the majority of the 80,279 minorities reside in Hamilton County, Madison County has the highest minority percentage among the eight counties; 12.29% of all residents of Madison County are a minority. The Hispanic population also grew significantly. There are now 27,217 persons of Hispanic origin living in Region 5, a population increase of 180.47%. The Hispanic population is evenly spread across the region, with each county's percentage of Hispanic persons ranging between 1 and 3 percent.

The age distribution across the region remained stable over the last decade. 11 Children up to the age of 18 represent 29 percent of the region's population. The College age students account for 5.35 percent of the total. Persons between the ages of 25 and 49 (the Gen-Xers) represent 36.92 percent of Region 5. While this age cohort gained additional persons, it lost about 2 percentage points in age distribution proportions due to the fact that the age cohort between 50 and 69 grew from 18.45 percent of the population to 21.11 percent. There are now an additional 51,376 people in this older worker age cohort in Region 5.

¹¹ 2005-2009 Census Household Survey



 $^{^{\}rm 10}$ All population statistics come from the 2010 U.S. Census

Educational Attainment

There are approximately 588,370 adults, age 25 or older who reside in Region 5 and almost 91 percent of these adults have a high school degree or better. However, only 38.78 percent of the adult population has secured a post secondary degree; approximately 9 percent of the population has failed to obtain a High School degree nor GED. A full 20 percent of the high school graduates, 360,152 people, have attempted post secondary studies but have failed to secure a degree. There are 188,733 persons who stopped pursuing any education upon graduation from High School.

High School Graduation Rate

Region 5's high school graduation rates are in the high 90 percent rate for most counties. Madison County, however, has a troubling drop-out rate of over 18%; Johnson County's drop rate also is significantly higher than the other counties. The collective drop-out rates for each county are as follows:

Current High School Drop Out Rate ¹²
1.3% - Boone
2.2% - Hamilton
3.3% - Hancock
1.9% - Hendricks
6.1% - Johnson
18.3 % -Madison
1.0% - Morgan
3.0% - Shelby

Employed/Unemployed¹³

In January of 2008, there were 474,932 people participating in the Region 5 Labor Force and the unemployment rate was 4.3%. At the height of the recession, Region 5's unemployment rate was 9.4 percent. (Feb 2010). As of January 2011, the Region 5 Labor Force consists of 462,273 workers and the unemployment rate had dropped 8.1 percent. During the three year period of the recession, Region 5 lost about 3 percent of its Labor Force. While Region 5's unemployment rate has remained lower than other region's in the state, the sheer number of unemployed people in the region has been significant. Over the last year, (April 1, 2010 – March 31, 2011), 54,859 Region 5 workers collected unemployment. Region 5 workers with a high school degree or less were particularly hard hit by the recession. While 61 percent of the general population lack post secondary education, 72 percent of Region 5's unemployment population this past year possessed only a high school degree or less.

UNIQUE LABOR MARKET ATTRIBUTES IN REGION

Given that the CIRWB will invest its resources in training that lead to middle-skills jobs and given that the middle-skills jobs require one to two post secondary education, the challenge becomes helping Region 5's employees increase their educational levels. However, 61 percent of Region 5's working age population (25 years and older) have secured a high school diploma or less. Of those who faced unemployment during the past three years of the recession, 72 percent of them had a high school degree or less.

¹³ IN, DWD Research and Analysis, LAUS



 $^{^{\}rm 12}$ Indiana Department of Education; Figured by largest school corporation in county

While it will be important to ensure that the Region's youth, who make up nearly 30 percent of the population, secure a High School diploma and are encouraged to pursue post-secondary education, the largest age cohort in the Region are the 25 to 49 year olds. This group of people constitutes the majority of the Region's workforce today and tomorrow. Yet, if less than 40 percent of these workers have attained a post secondary degree, the Region will be challenged to meet the employer's demands for a trained workforce. In order for Central Indiana's economy to grow and remain strong, it is vital that its workforce raise its educational attainment levels.



OPERATIONAL PLAN

WORKONE OFFICES - As of July 1, 2011.

BOONE COUNTY

WorkOne Lebanon - Express

125 Lakeshore Dr. Lebanon, IN 46052

Contact

Phone: (765) 482-0160 Fax: (765) 482-0178

Hours

Sunday: Closed

Monday: 8:00 am - 4:30 pm Tuesday: 8:00 am - 4:30 pm Wednesday: 8:00 am - 4:30 pm Thursday: 8:00 am - 4:30 pm Friday: 8:00 am - 4:30 pm

Saturday: Closed

HAMILTON COUNTY

WorkOne Fishers - Express

10204 Lantern Rd. Fishers, IN 46037

Contact

Phone: (317) 841-8194 (877) 674-

3671

Fax: (317) 841-8275

Hours

Sunday: Closed

Monday: 8:00 am - 4:30 pm Tuesday: 8:00 am - 4:30 pm Wednesday: 8:00 am - 4:30 pm Thursday: 8:00 am - 4:30 pm Friday: 8:00 am - 4:30 pm

Saturday: Closed

HANCOCK COUNTY

WorkOne Greenfield - Express

836 S. State Street Greenfield, IN 46140

Contact

Phone: (317) 462-7711 Fax: (317) 462-6340

Hours

Sunday: Closed

Monday: 8:00 am - 4:30 pm Tuesday: 8:00 am - 4:30 pm Wednesday: 8:00 am - 4:30 pm Thursday: 8:00 am - 4:30 pm Friday: 8:00 am - 4:30 pm

HENDRICKS COUNTY (NEW)

<u>WorkOne Plainfield – Full Service</u> 160 Plainfield Village Dr., Suite 101

Plainfield, IN 46168

Contact TBD

Hours

Sunday: Closed

Monday: 8:00 am - 4:30 pm Tuesday: 8:00 am - 4:30 pm Wednesday: 8:00 am - 4:30 pm Thursday: 8:00 am - 4:30 pm Friday: 8:00 am - 4:30 pm

Saturday: Closed

Saturday: Closed

JOHNSON COUNTY (NEW FULL SERVICE)

Franklin – Full Service 99 N. Lovers Lane Franklin, IN 46131

Contact

Phone: (317) 736-5531 Fax: (317) 736-8402

Hours

Sunday: Closed

Monday: 8:00 am - 4:30 pm Tuesday: 8:00 am - 4:30 pm Wednesday: 8:00 am - 4:30 pm Thursday: 8:00 am - 4:30 pm Friday: 8:00 am - 4:30 pm

Saturday: Closed

MADISON COUNTY

Anderson WorkOne – Full Service 222 E. 10th St., Suite B Anderson, IN 46016

Contact

Phone: (765) 642-4981 Fax: (765) 641-6557

Hours

Sunday: Closed

Monday: 8:00 am - 4:30 pm Tuesday: 8:00 am - 4:30 pm Wednesday: 8:00 am - 4:30 pm Thursday: 8:00 am - 4:30 pm Friday: 8:00 am - 4:30 pm

Saturday: Closed

MORGAN COUNTY

WorkOne Mooresville - Express 490 St. Clair St.

Mooresville, IN 46158

Contact

Phone: (317) 834-3907 Fax: (317) 834-4937

Hours

Sunday: Closed

Monday: 8:00 am - 4:30 pm Tuesday: 8:00 am - 4:30 pm Wednesday: 8:00 am - 4:30 pm Thursday: 8:00 am - 4:30 pm Friday: 8:00 am - 4:30 pm

Saturday: Closed

SHELBY COUNTY

WorkOne Shelbyville – Express

130 West Rampart Shelbyville, IN 46176

Contact

Phone: (317) 392-3251 Fax: (317) 392-3419

Hours

Sunday: Closed

Monday: 8:00 am - 4:30 pm Tuesday: 8:00 am - 4:30 pm Wednesday: 8:00 am - 4:30 pm Thursday: 8:00 am - 4:30 pm Friday: 8:00 am - 4:30 pm

Saturday: Closed

CUSTOMIZED PERFORMANCE MEASURES

In addition to the common performance measures that the U.S. Department of Labor requires all Workforce Investment Act systems to report, the CIRWB has requested the following additional performance measures be collected over the next program year:

- % of WIA clients who received training (ITA, OJT) AND obtained employment
- % of WIA clients trained who obtained jobs in the field in which they were trained.
- % of those in training who will receive a credential (AAS, Tech Cert, GED, Etc.)
- % of training money invested in different economic sectors

The CIRWB wants to understand how investing its workforce development resources in occupational training impacts a WIA client's chances of obtaining a job in that relevant field that will lead to a fruitful career pathway. Further the board wants to track the impact the WorkOne services have on addressing and closing the education gap of Region 5's workforce.

In addition to these performance benchmarks, the CIRWB has requested that the RO regularly implement the Net Promoter System to measure customer satisfaction, both for the job seekers and employers. This system measures both satisfaction levels and customer loyalty. Each time the surveys are disseminated, the results will be analyzed and compared to previous scores; any corrective actions necessary will be taken. All suggestions and/or comments will be taken under consideration.

How Performance Metrics will be Measure

During the next program year, the Board has requested the Regional Operator to work with the service provider on simply tracking the percentages listed above in order to establish a base year. Once data is collected, the Board will then study the information to create target goals for the program years to follow.

WIA ADULT AND DISLOCATED WORKERS SERVICES

It is anticipated that in PY 2011, the Region 5, Central WorkOne system will serve 30,000 people with over 66,000 workforce development core services. Of these 30,000 clients, 6, 810 of them will be eligible to receive WIA case management services and these WIA clients will receive 28,240 intensive services. Out of these 6,800 WIA clients, 2,343 of them will receive financial assistance for occupational training.

Attachment B is the WIA Adult and Dislocated Worker Service Matrix; it provides a detailed breakdown of core, intensive and training services.

Priority Use of Adult Funds

Due to the high demand for Adult WIA funds, the RWB 5 has requested the transfer of WIA DW monies to WIA Adult. In 2008, \$400,000WIA dislocated monies were transferred to WIA adult, and in 2010, \$150,000 was transferred from the DW to the Adult. In 2009, due to shortage of WIA funding in general, Region 5 secured additional WIA funding, amounting to \$675,000, half of which was for WIA Adult Purposes. The region has spent more than 90 percent of its Adult WIA funds by close of a program year for the past three years.



The CIRWB, recognizes that the Adult WIA funds are limited, has included in its Training Investment Policy the following priorities for which WIA Adult clients will receive training assistance:

WIA Adult clients who will receive first consideration for training are those who earn less than the two hundred (200%) percent of the Economically Disadvantaged Guidelines and who have at least one of the following characteristics:

- Is a veteran or an eligible spouse (no income limits apply to this client)
- Needs a GED or Occupational Skills training.

<u>Process Used for Implementing Priority of Use of Adult WIA Funds for Veterans and their Spouses.</u> <u>Low Income Persons and TANF recipients</u>

The CIRWB has established a "Priority Criteria for WIA Adult Direct Funded Intensive & Training Services" for recipients of TANF, Food Stamps or Township Trustee assistance, offenders and exoffenders, single parents with a poor work history, the homeless, individuals with disabilities and individuals with substantial language and/or cultural barriers. This policy augments the Training Investment Policy, outlining how to prioritize those who receive direct funded significant staff involved intensive and/or training services when WIA Adult Funds become restricted.

The policy states that in order determine whether the customer meets the definition of "low income," and/or "underemployed", WorkOne staff will review of the customer's individual income for the last six months and/or the customer's family income for the past six months and will complete a Training Priority Criteria Checklist. When reviewing the customer's individual and/or family income, staff should only consider earned income (wages, salaries, tips and commissions). The policy allows for the most appropriate amount (either family or individual amounts compared to the relevant family size) to be compared to the 200% Economically Disadvantaged Guidelines in determining whether the customer meets the definition of low income/underemployed. Staff is required to document low income/underemployed status in the State of Indiana's electronic case management system in the form of a case note.

See Attachment C for the CIRWB's Priority Criteria Worksheet

WIA YOUTH SERVICES

Attachment D is the Youth Service Matrix that provides detail on how WIA Youth resources will be dedicated to the various Youth Activities in PY 2011. The anticipated number, at a minimum, of In-school Youth that will be served is 210. The anticipated Out of School youth to be served, at a minimum, is 150.

Number of WIA Youth Service staff persons

The Regional Operator has employed a Youth Services Director to oversee dedicated service provider youth staff and Jobs for America's Graduates in-school Specialists. There currently are 5 youth Career Coaches from the service provider staff and 5 JAG specialists, also managed by the service provider, as well as 1 JAG Outreach Coordinator.

Youth Outreach Activities

<u>Summer Youth Employment Opportunities:</u> Region 5 began a summer youth employment program in PY 2010, and will continue to place youth at local employers during PY 2011. During their 8



weeks of employment, youth will also work with their local Youth Career Coach to gain workplace skills, with a weekly focus on job search techniques, resume writing, interview skills, communication skills and employer expectations.

<u>Work Experience/Internship Program:</u> The Work Experience and Internship program has been designed to match the WIA program elements by providing youth with opportunities to gain reallife work experience in their field of interest, while also providing them feedback from a supervisor, workplace soft skills and knowledge from a Youth Career Coach. Youth will be placed at a local employer for 8 weeks of employment and exposure to their chosen career pathway.

Jobs for America's Graduates Program: The Jobs for America's Graduates Program is a nationally recognized drop-out prevention program currently serving Region 5 students at Anderson, Eastern Hancock, Martinsville and Shelbyville High Schools. Through this program, students are taught employability skills, team membership, leadership and soft skills by an in-class Specialist. In addition to the in-class Specialists, Region 5 employs an Outreach Coordinator, dedicated to connecting local employers to the JAG classes, as well as assisting in post-secondary transition goals.

In PY 2011, Region 5 will seek to expand the JAG program in one additional local high school or will place GED seeking students in the JAG out-of-school model at a local WorkOne office or career center.

<u>Industry Specific Demonstration Programs:</u> During PY 2010, Region 5 youth were able to participate in in-demand industry training opportunities through a partnership between the WorkOne and IvyTech Community College. In PY 2011, these opportunities will continue to be offered to youth in training opportunities such as information technology, logistics, and continued work with STEM education.

Performance Measures to determine Success of Youth Programs

In addition to the states Common Measures, Region 5 plans to set goals of placement in part-time or full-time employment within 90 days (45%) and gain in workplace readiness skills (65%), pending Youth Committee approval. These metrics will help Youth Career Coaches and participants understand the importance of workplace skills in today's economic climate.

OTHER SERVICES

Rapid Response Services

The Region's Business Consultants will coordinate closely with the State Rapid Response team to manage a mass lay-off, as well as within the WorkOne service delivery system.

The Business Consultant will take the lead with dislocations of 50+ by responding to all WARN Notices provided by the State Rapid Response team. Additionally, the Business Consultant and local staff will attempt to respond to all known dislocations of less than 50.

The Rapid Response Team's responsibility is to play an active role in meeting with the company and union representatives as well as meeting with the laid-off workers on site prior to the lay-off when possible. The service provider business recruiter and state staff, including unemployment and veteran staff, introduce unemployment and workforce developments services and resources to the



workers that may be appropriate prior to lay-off. Referral and point of access information will be provided to affected workers. Staff will identify the WorkOne locations both within and outside of the regional area at orientation, allowing customers to choose their preference of location for services following their lay-off. The Regional Operator working with the Service Provider and State Rapid Response team will determine if additional discretional dislocated worker funding may be needed.

In addition to the meeting, the Business Consultant will assess the reason(s) for the mass lay-off and provide information regarding eligibility criteria for TAA. If the lay-off is deemed eligible, the Business Consultant will provide information on how to submit a TAA petition and assist the employer/union in completing the petition. The Business Consultant will notify the State Rapid Response team of the date and time of the initial contact, subsequent meetings, and TAA petition filing if applicable. Upon notice of TAA certification, the Regional Operator will work with the State Rapid Response team to identify eligible workers, notify workers, and provide TAA orientation at the earliest possible time.

When the Business Consultant identifies any opportunities to avert the mass lay-off the State Rapid Response team will be notified and invited to assist in the aversion.

Coordination of State Workforce Development Programs

The Region's management structure will ensure the coordination of State Workforce Development programs including Unemployment Insurance, Trade Adjustment Act, Veteran programs and Worker Profiling and Reemployment Services and Reemployment and Eligibility Assessment (REA). The Region's management structure consists of a Director of Operations, who is responsible for the implementation and oversight of all programs within the WorkOne's. The Director of Operations manages the WorkOne's through a co-functional management team that consist of both a State of Indiana Community Employment Consultant 2 and a Regional Operator Center Manager. This co-functional team manages the day to day operations of the WorkOne's.

With the recent WorkOne Customer Flow policy 2010-13, coordination of services will be ensured by integrating the customer pool in the following manner;

• Most WorkOne customers enrolled in Wagner-Peyser will also receive services and be

- Most WorkOne customers enrolled in Wagner-Peyser will also receive services and be enrolled in the WIA Adult programs;
- All Trade Act customers will also receive services from and be enrolled in the WIA Dislocated Worker Program and the Wagner-Peyser program;
- All WorkOne customers who are veterans will receive priority of service;
- All customers co-enrolled will be used to calculate performance for each individual program as appropriate, based upon the level of services provided (Core service only recipients are generally not included in program performance calculations);
- Youth over the age of 18 should be co-enrolled as adults if they will benefit from the additional services;
- All WorkOne customers will be enrolled and registered (at a minimum) in either WIA Youth, WIA Adult or the Wagner-Peyser program, as appropriate;

The RO will continue to implement a welcome/triage process. It is envision that most of the WorkOne customers will begin the process with a job to job case managers as referenced in our Adult and Dislocated Services Matrix. Those individuals that express interest or are assessed in need of training services will be transitioned from the Job to Job Case Manager to the Job to



Training to Job Case Manager and/or Academic Career Counselor as appropriate. The case manager positions in Region 5 will be staff funded by Wagner Peyser, Unemployment Insurance, Trade Assistance Act, Veterans program and the Workforce Investment Act.

<u>Unemployment Insurance</u>

Unemployment Insurance claimants will be assisted with filing their initial claims in all WorkOne offices including express offices. In Region 5, two Unemployment Insurance specialists have been designated to assist claimants with issues beyond the initial filing of their claim. These specialists escalate unresolved issues to the Unemployment Insurance staff located in Indianapolis. In addition, these specialists provide training to other staff to ensure that all staff is kept up to date with changes to the Unemployment Insurance program.

Trade Assistance Act

In Region 5, the Trade Assistance Act services are only available in the full service WorkOne offices. These services are provided by Wagner Peyser, Unemployment Insurance, Trade Assistance Act and Workforce Investment Act funded staff. TAA eligible customers will be co-enrolled into the WIA Dislocated Worker and Wagner Peyser programs to ensure coordination of services. Coenrollment allows the TAA customer to take advantage of all available workshops; WIA short term pre-vocational services; WIA case management and WIA funded supportive services.

Title 38 Veterans' Programs (LVER, DVOP)

In Region 5, Local Veteran Employment Representatives (LVER) is integrated within the Business Services Team. They are an integral part of this team with specialized knowledge of Federal Contractors and re-employment rights for Veterans. LVER's ensure veterans preference is given on all job orders received in the WorkOne offices. They provide training to other staff to better serve the veteran population and also act as a resource for other staff regarding veteran's issues. The Disabled Veteran Outreach Program specialist provides case management and outreach services to the disabled veteran population. They work very closely with the Veteran Workforce Investment Program (VWIP) by providing assessment and referral for training opportunities. DVOP's function as part of the case management team within the new customer flow.

Attachment E is the Standard Operating Procedures Manual for Veterans Services.

Worker Profiling and Reemployment Services (WPRS) and Reemployment and Eligibility Assessment (REA)

In Region 5, REA and WPRS services are only available in the full service WorkOne offices. WPRS and REA customers will be dually enrolled as Workforce Investment Act Dislocated Workers and/or Adults as appropriate. The REA and WPRS Coordinators in the full service WorkOne offices will be designated in the new customer flow as job to job case managers. If REA/WPRS customers are in need of additional training, they will be transitioned to an Academic Career Counselor or job to training to job case manager as appropriate.

Business Services

The CIRWB has set forth in its Training Investment Policy the philosophy that workforce development policies and programs should be structured to respond to the needs of the region's economic development mission to retain, expand and attract business endeavors to the region. The



Region 5 Business Service Team is lead by the two Business Consultants on the Regional Operator staff, and consists of service provider staff and DWD employees. The team works to raise employers' awareness of the region's workforce development programs and to deliver to employers appropriately trained workers who possess the 21st Century skill sets required by today's employer.

The responsibilities of the Regional Workforce Team includes marketing the WorkOne brand by using various methods and packaging to highlight the services and benefits of the WorkOne system to businesses. Business Services Team members join and participate on employer groups, human resource groups, local economic development corporations and community groups, making presentations and participating in workforce development events such as job fairs and hiring fairs.

To ensure that the region's limited resources are invested in businesses that will provide the greatest impact on the region's economic welfare, the Business Team will concentrates its efforts on businesses that pay self sufficient wages, offer benefits and growth opportunities, and utilize and promote the WorkOne system.

Attachment F is the Region 5 Business Services Plan.

Veterans' Priority of Service

Under CIRWB's Priority of Service Policy, Veteran and eligible spouse customers should be identified upon entry at a WorkOne and allowed to move to the front of the waiting line. To assist with identifying veterans and eligible spouses, Priority of Service signs have been developed and are posted in all WorkOne offices where veterans are served. Signs are framed and displayed in a manner where the public and especially veteran and eligible spouse customers can easily see them. In accordance with the Priority of Service sign, veterans and eligible spouses should notify staff upon entry into the facility. Customers with visual impairments must be asked if they are a veteran or eligible spouse when checking in.

Eligibility is as follows:

- 1) A veteran.
- 2) The spouse of any of the following individuals:
 - a) Any veteran who died of a service-connected disability or,
 - b) Any member of the Armed Forces serving on active duty who, at the time of application for the priority, is listed in one or more of the following categories and has been so listed for a total of more than 90 days:
 - i) missing in action or,
 - ii) captured in line of duty by a hostile force or,
 - iii) forcibly detained or interned in line of duty by a foreign government or power.
 - c) Any veteran who has a total disability resulting from a service-connected disability, as evaluated by the Department of Veterans' Affairs.
 - d) Any veteran who died while a disability, as indicated in (3) above, was in existence.

Attachment G is the CIRWB Priority of Service Policy.



KEY PARTNERSHIPS

Attachment H is a Matrix that outlines the partnership the CIRWB and staff maintain with 50 organizations operating in Region 5.

Economic Development Partnerships

The CIRWB is committed to serving the Business Community of Central Indiana. To ensure that the economic development leaders for Central Indiana know of and work with the WorkOne System, there are two Economic Development officials serving on the CIRWB. Further, the executive staff of Regional Operator communicates and meets regularly with the eight Economic Development Corporations that serve the counties the board serves.

Furthermore, the Region 5 Business Services Team, works with the staff of the local business and economic development organizations. The Business Service Team is active members in all eight existing Chambers of Commerce, and partners with all Local Economic Development Organizations (LEDOs) in Region 5. In addition to attending all annual functions of these organizations, the team partners with the Chambers and LEDO's to reach out to employers and provide a variety of services including, but not limited to: attraction projects, job fairs, expositions, business outreach, WorkKeys, OJT program, Indiana Career Connect, and special projects.

BUDGET

The Central Indiana Regional Workforce Board anticipates it will have \$5,187,078 to invest in the Region 5 Central WorkOne system during PY 2011. Attachment I includes the Budget Matrices for the CIRWB Budget and the two service providers hired to deliver WIA services for the Central WorkOne service area.

MONITORING OF BUDGETS

Every month the Fiscal Agent prepares a financial report of expenditures that includes expenditures for all current contracts as well as all other regional expenditures. The Fiscal Agent reviews expenditures and spending rate of the Regional Operator, Service Provider, Direct Client Services and Board expenses monthly. The financial report is submitted monthly to the Finance Committee for review, discussion and approval. After financial committee review the financial report is presented to the board for final approval.

MINIMIZING OF ADMINISTRATIVE COSTS

Allocation of WIA Administrative to Staff, Travel and Outreach

The CIRWB is truly committed to cutting back on administrative costs. In response to the board's concern about cost efficiencies, the Regional Operator will be reducing its Staff for Region 5 by two employees. Further, the RO has reduced the resources dedicated to travel expenses and will develop new guidance to staff on how to reach out to the community in a cost effective manner. The increase use of webinars and conference calls is one such way that the Region will reduce travel expenses.

Further, the WorkOne Center leases are now held by the CIRWB, in the process of transferring the leases to the Board, the RO reviewed all of them in to find ways to save money. Many of the terms and conditions of the leases have been renegotiated so as to result in significant cost savings to the region.

Policies and Procedures in Place that Govern the Hiring of Staff and Travel

The CIRWB is governed by Indiana Statute IC 22-4.5-7-5 in regards to the hiring of staff: Sec. 5. (a) A workforce investment board and its regional workforce board must comply with this section when selecting a regional operator to provide:

- (1) support services for a regional workforce area; and
- (2) operational oversight and management for:
 - (A) the one stop centers; and
 - (B) the workforce investment system:

in a regional workforce area.

- (b) A regional workforce board, with the consent of a workforce investment board, may establish agreements with a regional operator for support services on behalf of the workforce investment board in the regional workforce area.
- (c) A regional workforce board may assist a workforce investment board in establishing agreements with a regional operator for support services for the workforce investment board in the regional workforce area.
- (d) An agreement established under this section must be the result of a competitive procurement process as determined by the workforce investment board.

Because the CIRWB uses a competitive procurement process to secure management and service delivery professionals, the issues of hiring staff are prescribed in legal contracts enter into by the



Region Board and contracted entity. **Attachment J is The CIRWB's Travel Reimbursement Policy.**

GOVERNANCE AND STRUCTURE

COMMUNITY OUTREACH FOR PLAN

In order to seek input for this plan, the Regional Operator staff called together all of the Local Economic Development Officials (LEDOs) to review the Workforce Development Strategy and Implementation Plan on April 25, 2011. Seven out of the eight LEDOs for Region 5 attended the meeting.

The economic development experts expressed frustration that there are no public monies for job training of incumbent workers nor public money that can be included in a business attraction package. The RO staff did explain that industry specific training can be developed for an employer, provided the employer is willing to work within the WorkOne system. The LEDOs expressed the need to have data on the training levels of the workforce in Central Indiana. Businesses often ask LEDOs how they can identify and locate employees trained for a particular occupational skill. The RO has been working with the LEDOs on this issue for a year now and will continue to work to identify up-to-date, accurate information about the workforce.

ROLE OF THE LOCAL ELECTED OFFICIALS IN DELIVERY OF WORKFORCE DEVELOPMENT SERVICES

Commissioners of all counties and Mayors of cities (and pursuant to new IDWD Policy, towns are now included) over 5,000 population designate one person to serve as the County's representative for workforce development matters with the economic growth region. The designated representatives serve on an Executive Council for the Region and will appoint a representative from among this Council to operate as the "Regional" Elected Official. The responsibilities of the elected officials include the following:

- Each county's local elected officials are responsible for appointing Regional Workforce Board members and filling vacancies as necessary on the Workforce Board.
- Executive Council responsible for choosing a Regional Elected Official to represent its interest (as a collective body of counties) in workforce development matters in conjunction with the Workforce Board.
- Under this structure, financial liability remains with the Governor of Indiana and will NOT fall on the local officials or the areas they represent.

Attachment K includes four of the eight Local Elected Official Agreements; the other four are being updated presently. The Chief Elected Official Agreement is also under review but the template has been included in the attachment.

FISCAL AGENT

Crowe and Horwath Name: Carla Crowe

Address: 3815 River Crossing Parkway Suite 300 Indianapolis, IN 46240-0977

Phone: (317) 225-2571

E-mail: <u>Carla.Crowe@crowehorwath.com</u>



BOARD BY-LAWS

Attachment L contains the Central Indiana Regional Workforce Board's By-Laws.

STAFF TO REGIONAL WORKFORCE BOARD

Attachment M is a chart showing the compensation packages to the top five paid staff persons of REACH INC, serving for the Central Indiana Regional Workforce Board.

Attachment N is an organizational chart for all REACH personnel. Below are brief descriptions of all of the REACH positions serving the CIRWB and the central Indiana WorkOne System.

President/CEO

Provides advice and counsel in the management all state and regional workforce development directives and initiatives to ensure that Region 5 is a robust workforce development system.

<u>Senior Vice President/Executive Director of Region 5</u>

Provides total oversight and has responsibility for all programs operated by the CIRWB; manages the Regional Operator staff Region 5. Serves as the lead liaison to the Regional Workforce Board, local elected officials and other economic and business stakeholders in Region 5.

<u>Vice President of Education Solutions/Director of Adult Education</u>

Identifies and disseminates resources available to ABE/GED eligible youth and adults and coordinates efforts between adult education providers, career counselors and clientele in accordance with the Workforce Investment Act (WIA) program guidelines. Oversees and coordinates the WIA I voucher program for Region 5. Creates and monitors WorkOne workshops and training programs delivered by the service provider

<u>Vice President of Public Policy and Programs</u>

Advises the Regional Workforce Board and REACH staff on public policies pertaining to workforce development, adult education, higher education and public work support systems. Tracks current national, state and local economic/workforce development indicators and public policies in order to ensure that the board, REACH and its service providers deliver up-to-date, result-proven services to the under- and unemployed public.

Director of Operations

Directs and oversees operations of all Regional WorkOne centers. Develops specific goals to organize and manage WorkOne office customer flow and performance expectations, develops and monitors integrated services budgets, manages the Regions' TrackOne system and ensures compliance with all rules and regulations.

Business Services Manager (Two)

Promotes and markets business services to the business community/employers; manages the Business Services Recruiter Team. Responsible for Regional Rapid Response activities, WorkKeys applications and processing applications for training funds submitted by businesses, in particular OJT training contracts. Also serve as REACH Center Managers in the North and South. (See job description below.)



Center Manager (Two)

Functionally manages the day-to-day activities and operations of the WorkOne office in equal partnership with three State Managers. Ensures that the WorkOne office meets all customer service standards and performance metrics.

Director of Quality Assurance & ITAs

Directs and administers quality assurance and grant writing efforts. Develops, disseminates and collects loyalty/satisfaction surveys, calculates scores, analyzes data and prepares reports. Ensures compliance of ITA requests to budget and regional plan. Coordinates and tracks Mindleaders activities.

Assistant Director of Policies and Programs

Assists with developing and revising existing policies and procedures. Organizes the On-the-Job Training (OJT) master agreements and approves voucher payments for same. Directs monitoring of all service providers; compiles monthly reports on WIA-funded programs.

<u>Director of Resource Development</u>

Assists with resource development/grant writing. Researches grant opportunities through various sources and assists in writing proposals. Coordinates Ticket-to-Work activities for the Region.

IT/Network Administrator

Manages information technology and all regional computer network hardware, software and telecommunications devises. Provides training to users on software and equipment usage. Develops and maintains websites.

Executive Administrative Assistant

Manages and ensures efficient operation of all general office/clerical activities. Manages board correspondence, including scheduling meetings, preparing agendas and minutes. Keeps detailed records of timesheets, expense reports and invoices.

Chief Legal Officer

Responsible for developing, coordinating and overseeing all contracts, grants, leases and other legal documents flowing through REACH, Inc., as well as the two Regional Workforce Boards we serve.

PROCESS FOR SECURING WIA MANAGEMENT AND SERVICE PROVISIONS

The Central Indiana Regional Workforce Board promotes free and open competition in all procurement activities and encourages involvement of small and minority owned local businesses when possible. The board competitively procures services for Regional Operator, WIA Adult and Dislocated Worker Provider, WIA Youth Provider and Fiscal Agent. The board has developed a procurement policy that is consistent with OMB circulars, the Workforce Investment Act and 20 CFR parts 95.40-48.

The Board selects and enters into an agreement with a Regional Operator at least every three (3) years using a competitive procurement process. The board /Regional Operator selects and enters into an agreement with WIA Adult and Dislocated Worker Provider, WIA Youth Provider and Fiscal Agent at least every three (3) years using a competitive procurement process.



The Request for Proposal (RFP) method is used for procurement of Regional Operator, WIA Adult and Dislocated Worker Provider, WIA Youth Provider and Fiscal Agent. Once the Board has completed the RFP process, the recommendation identifying the Board's selection for Regional Operator and WIA Youth Provider is sent to the Balance of State Workforce Investment Board (BOS WIB) for approval along with Basic description of the procurement process including:

- Identification of the number of proposals that were received and scored;
- Identification of the entity/organization ultimately selected by the RWB;
- Inclusion of the Table indicating the selected organization's previous experience (Attachment F to the RFP) and
- Justification for the selection

There is no approval needed by the BOS WIB for WIA Adult and Dislocated Worker Provider or Fiscal Agent services.

Each contract executed by the Board/Regional Operator contains a minimum number of elements required to be included in the contract. A desktop review will be conducted on WIA Adult and Dislocated Worker Provider and WIA Youth Provider. On-site compliance monitoring will be conducted annually for WIA Adult and Dislocated Worker Provider and WIA Youth Provider contracts.

Monitoring of Service Providers

The CIRWB has adopted a Monitoring Procedures Policy that would be used to communicate Federal Department of Labor (DOL), Indiana State Department of Workforce Development (IDWD) regulations regarding the monitoring and oversight of Workforce Investment Act (WIA) subrecipients (Service Providers) and program processes through the Central Indiana Regional Workforce Board (CIRWB). The CIRWB is responsible for the oversight of WIA funded services and programs and its oversight responsibilities include:

- 1. Compliance with applicable state and federal laws and regulations and monitoring priority areas such as procurement and fiscal.
- 2. Ensure expenditures have been made against cost categories and within the cost limitations specified in the ACT and regulations.
- 3. Evaluating contractor performance.
- 4. Provide technical assistance as necessary and appropriate.

On behalf of the board, the Regional Operator staff annually conducts the monitoring of the WorkOne Offices, WIA sub-recipients and program processes. R.O. staff conducts onsite interviews of random WorkOne personnel and monitor files using the State prescribed electronic case management information system and hard casefiles. The files selected are pulled during the WorkOne on-site visits and the Service Provider is notified of which files have been selected so that they can provide additional documentation not contained within the participant file. All WorkOne offices will be monitored for safeguarding confidential information, document destruction, workplace safety, accessibility and security. Monitoring guides have been developed as an oversight tool and are shared with the service provider within 24 hours of the scheduled monitoring.

The Fiscal Agent is responsible for financial monitoring activities.

RWB Management of Conflict of Interest in Procuring Services and Contracts

The RWB places high priority on management of conflicts or potential conflicts of interest in procuring services and contracts. As required by IDWD Policy, Board Directors and staff complete an annual Conflict of Interest Statement. New Board Directors are counseled on the importance of disclosure and given the RWB's Conflict of Interest Policy upon their appointment. After each annual COI filing, the Regional Operator's Chief Legal Officer reviews all COI form submissions to detect any actual or apparent conflicts that may exist.

Additionally, when procuring contracts or services, each member of the RFP Committee, whether a Board Director, Staff member, Fiscal Agent, etc. must complete and sign a "Proposal Review Committee" Conflict of Interest statement regarding that particular RFP process.

PROGRAM CONTACT PERSONS:

WIA Adult and Dislocated Worker Programs

Regional Operator: REACH, Inc.

Name: Lori Henry

Address: 2154 Intelliplex Drive, Shelbyville, IN 46176

Phone: 317-398-6046 Cell: 765-914-8159

E-mail: lhenry@indianaregion5.org

WIA Youth Program

Regional Operator: REACH, Inc.

Name: Brianna Morse

Address: 2154 Intelliplex Drive, Shelbyville, IN 46176

Phone: 317-398-6046 Cell: 765-503-8528

E-mail: bmorse@indianaregion5.org

Fiscal Management Crowe and Horwath Name: Tony Cross

Address: 2154 Intelliplex Drive, Shelbyville, IN 46176

Phone: 317-398-6046 Cell: 317-372-8665

E-mail: <u>Tcross@indianaregion5.org</u>

Electronic/Information Systems Regional Operator: REACH, Inc.

Name: Rick Greathouse

Address: 2154 Intelliplex Drive, Shelbyville, IN 46176

Phone: 317-398-6046 Cell: 317-506-2390 E-mail: Rgreathouse@indianaregion5.org

*Data Collection/Performance*Regional Operator: REACH, Inc.

Name: Lori Henry



Address: 2154 Intelliplex Drive, Shelbyville, IN 46176

Phone: 317-398-6046 Cell: 765-914-8159

E-mail: lhenry@indianaregion5.org

WIA Equal Opportunity Officer/Program Complaints

Regional Operator: REACH, Inc.

Name: Connie Berry

Address: 2154 Intelliplex Drive, Shelbyville, IN 46176

Phone: 317-398-6046 Cell: 812-584-1571

E-mail: cberry@indianaregion5.org

SIGNATURE PAGE

Jeff Wilhams

Region 5 Regional Workforce Board Chairperson

4/29/11 Date

John Richwine

Region 5 Chief Elected Official

4-27-1

Date

ATTACHMENTS

Attachment A

Policy No: 2011 - 05

Workforce Investment Act Training Services Investment Policy

Amended Date: March 16, 2011

Region 5's Occupational Training Needs

In 2009, fifty-five (55%) percent of all of Indiana's jobs consisted of **Middle-Skills Jobs** – jobs that require between one (1) to two (2) year post-secondary education and occupational training. By securing such a job, a worker can earn an income that can provide for a family. Further, it is projected that the number of Indiana's middle-skill jobs will increase by fifty (50%) percent over the next six (6) years. ¹⁴ Because the Indianapolis Metropolitan Statistical Area (MSA)¹⁵ constitutes twenty-eight (28%) percent of the State's economy¹⁶, it is reasonable to infer that middle-skill jobs dominate Region 5's¹⁷ occupational opportunities.

Yet, according to American Community Survey (2005-2009), conducted by the U.S. Census Bureau, over forty-one (41%) percent of Region 5's population age twenty-five (25) or older (242,000 adults) hold a High School Degree or less. Over thirty-nine (39,000) thousand of these are high school drop outs. Another one hundred and eighteen (118,000) thousand Region 5's workers have some post secondary training but did not earn a degree.

Central Indiana Regional Workforce Board's (CIRWB) Training Investment Philosophy

Given that over sixty (60%) percent of Region 5's adult (25 years or older) population is in need of a one (1) to two (2) year post secondary education or training credential, and given the majority of job opportunities in the region require just one (1) to two (2) year post secondary training, The Central Indiana Regional Workforce Board (CIRWB) will assist the WIA qualified individual in their pursuit of a one (1) to two (2) year post secondary credential using its workforce development training resources.

For some WIA clients, pursuing occupational training on a full time basis is feasible, with financial support from the WIA program. For other Workforce Investment Act (WIA) clients, pursuing training on a full time basis is not an option due to family responsibilities or lack of educational attainment needed to succeed in a post-secondary level training program.

¹⁷ Region 5 includes all counties in the Indianapolis MSA excluding Marion County.



¹⁴ National Skills Coalition, *Indiana's Forgotten Middle-Skill Jobs, p.8.*

¹⁵ Indianapolis MSA includes Boone, Hamilton, Hancock, Hendricks, Johnson, Madison, Marion, Morgan and Shelby Counties.

¹⁶ Indy Partnership, *Indianapolis Region Labor Study, 2011, p. i.*

For clients facing these kinds of barriers, the CIRWB supports the practice of providing short term occupational training for these individuals for several reasons. First, short term occupation training, perhaps coupled with on-the-job training resources, can provide access to a job that can lead to other jobs that pay wages sufficient for a family. Further, short-term occupational training can result in a workforce recognized certification. Earning such a credential can help the client become marketable in the industry, regardless of the location of employment. Further, many certifications can be converted into a college credit bearing courses that count toward an academic degree or industry credential. Exposure to short-term training may encourage the WIA client to consider further training.

It is the CIRWB's hope that public investment in a WIA client's early occupational training will help attract private investment in the client's future training. Regardless of whether training investment monies support short-term or long-term training, it should always be evident that such investment will benefit a client's long term career potential, leading to a middle-skill job that pays a family sustaining wage.

Region 5's Jobs In-Demand

According to Indiana's Department of Workforce Development's 2012 (short term) and 2018 (long term) occupational projections, central Indiana's economy will experience healthy growth in most of its economic sectors.

Choosing to concentrate training investment in one sector over another would limit the CIRWB's ability to respond to opportunities that may become available within a given industry. Further, by keeping the range of occupation investments broad, the region can provide a variety of occupation choices to workforce clients whose interests, aptitudes and talents are multiple and varied.

The CIRWB will target its WIA funds to occupational training that will result in the trainee's ability to secure a **Middle-Skill Job** OR employment in a position that -- with additional training --can lead to a middle-skill job.

In determining any occupational training for a WIA client, the household income of the WIA client will be reviewed in order to determine if the job that the WIA clients secures upon completion of training provides enough earnings to ensure that the client's household income equals or exceeds two hundred (200%) percent of the Economically Disadvantaged Guidelines (The CIRWB definition of self sufficiency R5 – CIRWB –Policy 2010-02).

Employer Driven Training

Allocation and distribution of training funds will be driven by employers who have actual employment opportunities and are willing to work with Region 5's WIA clients and the



WorkOne system. Such employers will be considered **Preferred Employer Partners** by the CIRWB.

Preferred Employer Partners must be able to demonstrate that the employment opportunities they have available are for middle-skill Jobs OR are entry level jobs that are part of an identified career pathway in their company or their sector industry that will lead to a Middle Skills jobs. Further, the preferred employer partners should demonstrate they have a long term commitment to their employees. Such commitment could include a permanent position (rather than temporary), a position with benefits, opportunity for advancement or tuition reimbursement for training in the future.

Training Program Eligibility Criteria

Because middle-skill jobs require no more than two (2) years post secondary degrees, the CIRWB will limit its WIA resources to occupational training programs that provide up to an Associate Degree or other industry recognized credential. Exceptions can be made for the WIA clients who has less than one year to complete a four (4) year degree and their education major will lead to a Middle Skills or better paying job.

In order to protect its investment of public funds and the investment of the client's time in training, The CIRWB will invest in only occupational training programs that provide a national or industry recognized certification, results in college credit (or can be converted to college credit at a future date) or is employer designed to meet an employer's or industry's specifications.

WIA Client Eligibility Criteria

Persons receiving WIA training funding must meet all WIA criteria. Further, because WIA resources are limited, The CIRWB recognizes the need to prioritize which WIA clients will receive training assistance. Therefore, WIA Adult clients who will receive first consideration for training are those who earn less than the two hundred (200%) percent of the Economically Disadvantaged Guidelines and who have at least one of the following characteristics:

Workforce Investment Act Training Services Policy continued...

- Is a veteran or a military spouse (no income limits apply to this client)
- Needs a GED or Occupational Skills training.

Additionally, priority will be given to residents of Region 5. Exceptions to the residency criteria may include dislocated workers from adjoining regions who have been displaced by a Region 5 employer. A WIA client who is receiving services from a WorkOne system outside of Region 5 but who needs assistance inside Region 5' geography, will also receive priority.



Eligible Training Expenses and Investment Limits

The WIA law is clear: WIA funds should serve as a supplement for a client's occupational training program. Additionally, federal allocations of workforce investment training dollars are always limited. Therefore, the CIRWB has determined that the maximum one-time amount of WIA funding a trainee can receive for occupational training endeavors is a maximum of \$5,000. These payments can cover tuition and fees, academic remediation and GED preparation as well as supportive services including books, transportation assistance, clothing/uniform, one time medical assistance (such as a job physical), child care assistance, emergency or short-term housing assistance and follow up services. As prescribed by DWD, the maximum amount of WIA training monies that can be spent on tuition and fees per year is forty-five hundred (\$4,500) dollars.

WIA clients must pursue Pell Grants and other sources of financial assistance to pay for training costs. The exact mix of funds provided a WIA client will be determined based on the availability of funding for either training costs or supportive services, with the goal of ensuring that the costs of the training program the WIA trainee selects are fully paid and that necessary supportive services are available so that training can be completed successfully.

WIA trainees <u>are not</u> required to apply for or access student loans or incur personal debt as a condition of participation. However, the customer may decide to incur personal debt in the pursuit of occupational training. Given the growing trend of escalating student indebtedness, the CIRWB does mandate that all WIA clients considering a student loan will be informed regarding the responsibilities associated with the indebtedness.

Eligible Trainers

As of January 2011, all training providers must submit their credentials and course content of every program to the Department of Workforce Development (DWD) for approval in order to be considered a WIA eligible trainer. By next year, DWD will require all trainers to submit data showing the completion rates of their students and the employment status of students. These performance measures will be evaluated to determine continued eligibility of a trainer.

While WIA trainees have the choice in the selection of a training provider, the CIRWB does believe it is important to provide some guidance. Again, the CIRWB will insist that a training provider and their programs can demonstrate that the degree or certification they provide meets national or industry standards, carries post secondary credit or credit potential or is training specified by an employer that is grounded in an industry standard or best practice. Further, the CIRWB believe it is in the best interest of all to discuss training alternatives when a program chosen by a WIA client will require the client to go into debt.



Implementation of Occupational Training Program

The CIRWB empowers its contracted Regional Operator (RO) to implement these policies. The RO will generate the required employment partnerships that will determine which training opportunities are promoted to WIA clients. The RO will develop Procedures outlining how career and educational assessments of WIA clients will be conducted by WorkOne staff. The RO will be the responsible fiscal entity for the approval of expenditures of training services.

Attachment B WIA ADULT/DISLOCATED WORKERS SERVICE MATRIX

	Attachment B - REGION 5 Adult and Dislocated Workers Service Matrix											
				%WIA Funds to be Utilized			Annual Participation Target					
						Other Funds to be Utilized (Type of			Co-Enrolled Out-of- School			
	Activity	Description •Frequency: Based on demand once a week in	WORKSHOP TITLE	Adult	DW	Funds and Amount)	Adult	DW	Youth			
	Orientation Workshop	each WorkCne Delivery Mechanism: face to face/group -Objective: to learn all of the resources available to assist WorkCne cities -Anticipated Learning Outcomes: Participants will become aware of and utilize services available to assist them through their transition	Orientation (2 - 3 hours)				16,800	13,200				
	Resume Workshop	-Frequency: Based on demand once a week in each WorkChe -Delivery Mechanism: Face to Face/group -Objective: To instruct participants on how to construct a powerful resume -Anticipated Learning Outcomes: Participants will have the basic tools to create a functional resume based on today's job market	Resume Writing (3 hours)				4,000	3,300				
	Interviewing Workshop	- Frequency: Based on demand once per week in each WorkOne - Delivery Mechanism: face to face/group - Objective: to prepare individuals for the intendew process - Anticipated Learning Outcomes: Participants will be given the tools to be successful in the intendew process	Interview Skills (3 hour)				4,000	3,300				
Core Services	Career Interest Workshop	"Frequency: Based on demand twice a month in full service WorkOnes Delivery Mechanism: Face to Face/Group -Objective: Participants will complete inventories and explor career options for current career paths -Anticipated Learning Outcomes: Participants will complete inventories and have understand how their career interests will lead to employment and career pathways. Understanding the top 30 skills within job areas and being able to prove your skills to the employer.	Know Your Skills (3hours) Prove Your Skills (3 hours) ICE (1 hour)				1,144	899				
	Job Search Workshop	Frequency: Based on demand once per week in each WorkOne -Delivery Mechanism: face to face/group/hands on workshop -Objective: to assist candidates in understanding the job market using ICC as well as for seeking employment -Anticipated Learning Outcomes:Participants will be comfortable using ICC for seeking employment	ICC Workshop (3 hours)				4,000	3,300				
	UI Workshop	Frequency: Once per week in full-sendce WO Dillevery Mechanism —montly checkin Objective: To make sure that clients clients are on track to complete their training to maintain their work search waivers -Anticipated Learning Outcomes: Casemanagers maintain contact with clients to maintain the work search waiver	Unempolyment Checkin				1,144	899				
	Digital Literacy Workshop	Frequency: Based on demand wice a month in bill senice WorkChe Delivery Mechanism: Hands on, face to face Objective: Participants learn the computer basics as it pertains to job seeking Anticipated Learning Outcomes: Participants will understand the basics of computers and will be able to manuever around the internet and email as it pertains to job seeking	Basic Skills Computer Workshop (6 hours)				642	720				
	Financial Literacy Workshop	Frequency: Based on demand once a month in full service WorkOne offices Delivery Mechanism: Face to Face/ Group/follow up webinar Objective: Financial Literacy Classes are provided through a series of workshops that help individuals and families increase their knowledge and skills in budgeting and money management. -Anticipated Learning Outcomes: Clients will learn the basics of managing their finances while seeking employment and have greater control over their finances.	Financial Literacy (3 hours)				350	350				
		Frequency: Based on demand once per month in full-service WO Delivery Mechanism: Face to Face/Group Objective: Working with clients on soft skills needed for gaining and keeping employment -Anticipated Learning Outcomes: Clients will be more aware of their own soft skills and how they play a part in gaining and keeping employment.	Soft Skills (3 hours)				900	1100				
	Other Work Readiness Workshops	Frequency: Based on demand twice per month in full service offices and Fishers - Delivery Mechanism: Face to face/Group activity and discussion with possible follow up weblinar - Objective: This workshop will discuss troublesome applications and how to increase your success with a background check Anticipated Learning Outcomes: Participants will have a better understanding on how to fill out difficult applications	Using Social Media for Job Search and Attainment (3 hours)				669	751				
	Other Work Readiness Workshops	Frequency: Once a week in Full Senice WorkOnes; Every other week in express offices Pellivery Mechanism: Paper/Pencil group assessment Objective: -Anticipated Learning Outcomes:	WorkKeys Assessment (3 hours)				1,200	1,500				
	Other Work Readiness Workshops	Frequency: Once a week in Full Service WorkOnes; Every other week in express offices Pelivery Mechanism: On line assessment Objective: -Anticipated Learning Outcomes:	TABE Assessment (3 - 5 hours)				962	900				



	TOTAL WIA FUNDED CORE SERVICES			11%	11%				
	Case Mgmt	22 WIA funded case managers	Please see Exhibit A and B on this matrix				3813	2997	
	Counseling	4 Academic and Career Counselors (Wagner- Peyser)	Please see Exhibit C on this marix				3813	2997	
services	Prevocational Training	ABE/ GED Short Term Computer Course	GED Classes provided by 8 local ABE providers. Regional Learning Networks and libraries provide computer courses for our clients. These classes help prepare clients for further education and entry level employment.				500	500	
Intensive Serv	Interview Practice	•Frequency: Based on demand once per week in each WorkOne •Delivery Mechanism: face to face/group •Objective: Participants will have the opportunity to practice intendewing skills while be video taped for their review. *Anticipated Learning Outcomes: Participants will be successful in the intendew process	Interview Practice (3 hour)				3813	2997	
	Resume Workshop	Frequency: Based on demand once a week in each WorkOne -Delivery Mechanism: Face to Face/group -Objective: to provide feedback and have discussions to get the best final resume -Anticipated Learning Outcomes: Clients will have a final resume that is geared toward today's job market	Resume Critique (3 hours)				3813	2997	
	Total WIA FUNDED INTENSIVE SERVICES			56%	56%				
	Entrepenurial Skills	Frequency: Once a quarter at the Fisher's WorkOne -belivery Mechanism: Face to Face/Group -Objective: -Anticipated Learning Outcomes: Participants will get an introduction to business ownership.	Entrepreneurial Skills (3 week course)				45	50	
	Job Club	Frequency: Once a week in full service offices; based on demand, twice a month in express offices **Delivery Mechanism: Face to face/Group activity and discussion **Objective: Participants are given the opportunity to network with other job seekers **Anticipated Learning Outcomes: Participants will share information that may result in employment	Job Club (1 - 3 hours)				1,700	2,000	
ining	ITAs	Training Investment Policy and Priority Criteria	Please see Attachment A of the local Plan (TIP) Please see Attachment C to the local plan (Priority Criteria)				1,144	899	
Tra	OJT	(Describe key principles of area's OJT policy, including any restrictions on cost or length of time)	Please see Attachment A to the local plan (OJT Policy)				50	250	
	TOTAL WIA FUNDED TRAINING SERVICES			30%	30%		2939	3199	
ograms	Supportive Services	Trainiong Investment Policy	Please see Attachment A to the local plan	3%	3%		50	200	
s or Pro	Business Services		Please see Exhibit D on this matrix	Funded through business consultant contract					
Other Activite	Staff Development	5 Job Developers and 2 Business Consultants (Describe any staff development activities undertaken in the area/region - include how regularly staff are provided with development opportunities)	Previded by EDSI;	NA	NA				
		Total Core Services		11% 56%	11% 56%		35,811 15,752	30,219 12,488	
	Totals	Total Intensive Services Total Training Services Total Other		56% 30% 3%	56% 30% 3%		2,939	3,199	
		Grand Total Services		3% 100%	3% 100%	\$0		46,106	

Responsibilities	Job to Job Case Manager
Informational Interviews	Determine if a customer needs intensive services and eligibility for all programs. Interviews customers regarding skills, abilities, work experience, and educational attainment for job matching services.
Enrollment	Fully enroll customers and get them started with core and intensive services. Enter core/intensive and training services into case management system as appropriate.
ACP	Start and complete the ACP for job to job clients that are in need of intensive services. Ensure the customer follows the ACP and make adjustments as necessary. Identify and refer potential training clients to Job to Training to Job Case Manager/ACC.
Assessments	Determine assessment needs and recommend which assessments the customer should take Proctor and interpret assessments if trained. Enter assessment results into case management system.
Relationship with customer	Case manages participants seeking employment. Perform check-ins as required. May present information to groups including Orientation, ICC, Mindleaders, and Financial Literacy. Administer and interpret WorkKey assessments for National Career Readiness certificates and ensure appropriate employer referrals. Establish relationship with customer.
Outside relationships	Build relationship with customer's adult education instructor if appropriate. Act as a referral to outside resources including business community when necessary.
Case Notes	Record case notes and make sure they are up to date. Enter and manage client data in case management system.
Follow-up	Provide follow-up services.
Knowledge	
WorkOne Programs and Services	Extensive knowledge of WorkOne programs and services. Extensive knowledge of Veterans Priority of Service. Some knowledge of UI program requirements for work search waivers, and income support.
Funding streams and eligibility	Extensive knowledge of funding streams and eligibility requirements
Case Management System	Extensive knowledge of the case management system and be able to use it on a daily basis
Assessments	Understand assessment uses and be able to make appropriate recommendations to customers on what to take. Knowledge of WorkKeys TABE and ICE, allowing them to explain basic results. Ability to score WorkKey assessment. May interpret assessment results with client if trained.
Supportive Services	Strong knowledge of the supportive services provided in the region. Refer customers to outside services when necessary. Assist customer in completing any paperwork when necessary.
Goal-setting	Knowledge and ability to help customers set specific, realistic, measurable goals. Ability to assist customers with the completion of goals.
Occupational Training	Some knowledge of available occupations and training providers Good knowledge of FAFSA, Pell Grants. Ability to explain and assist with completion of FAFSA and Pell Grant applications when necessary Some knowledge of IN Training
ITAs	Strong knowledge of regional/local area ITA policy and procedures to fill out appropriate paperwork and aid in check-ins with students. Strong knowledge of State ITA policy



	Academic Career Counselor/Education Consultant			
	for Business			
	Coordinate and gather information from Job to Job Case Manager/Job to Training to Job			
Informational Interviews	Case Manager. May work with the business community to develop customized training			
	opportunities.			
Enrollment	May work with businesses to develop referral processes for enrollment into customized training opportunities.			
ACP	Review and complete ACP with customer. Review and approve ACP's developed by Job to Training to Job Case Manager. Set goals and determine next steps with customer.			
	Interpret assessments and use results to inform ACP and make referrals to appropriate			
Assessments	occupational training or Adult Education. Perform skill analysis for OJT placement. Assist businesses with identifying appropriate assessment tools for customized training opportunities.			
	Have initial conversation with customer to determine next steps. May work with			
Relationship with customer/business	businesses to develop customized training opportunities.			
	Rarely will have on-going relationship with customer except businesses.			
Outside relationships	Establish and maintain relationships with academic institutions, Adult Education			
Outside relationships	Administrators and business customers as appropriate			
Case Notes	Review case notes when it would be useful. Enter case notes to document counseling			
	services.			
Follow-up	Will follow up with business customers implementing customized training.			
Knowledge				
WorkOne Programs and Services	Cursory knowledge of WorkOne programs and services			
Funding streams and eligibility	Cursory knowledge of funding streams and eligibility requirements			
Case Management System	Some knowledge of the case management system, especially as it relates to the ACP.			
Assessments	Ability to interpret assessments fully and make recommendations for next steps based on results including OJT skill analysis.			
Supportive Services	Some knowledge of supportive services, but not responsible for making referrals			
Goal-setting	Extensive knowledge and ability to help customers and businesses set goals			
	Extensive knowledge of in-demand occupations in the region and training providers.			
	Extensive knowledge of IN Training			
O ti I Transinia	Extensive knowledge of other potential funding sources such as scholarships, Pell Grants,			
Occupational Training	etc.			
	Extensive knowledge of post-secondary institutions, programs offered, and requirements			
	for entry			
	Extensive knowledge of regional/local area ITA policy and procedures, to aid in			
ITAs	recommendation for an ITA.			
	Extensive knowledge of State ITA policy			

	Job to Training to Job Case Manager
Informational Interviews	May determine if a customer needs intensive services and eligibility for all programs.
Enrollment	Ensure customers are enrolled and get them started with training services. Enter core/intensive and training services into case management system as appropriate.
ACP	Start and complete the ACP for customers that are in need of core, intensive, training and remedial services. Ensure the customer follows the ACP and make adjustments as necessary.
Assessments	Determine assessment needs and recommend which assessments the customer should take Proctor and interpret assessments if trained. Enter assessment results into case management system
Relationship with customer	Case manages participants in occupational skills and remedial training. Perform check-ins as required. May present information to groups including Orientation, ICC, Mindleaders, and Financial Literacy. May provide training workshops such as resume writing, computer basics, social media, etc. Administer and interpret WorkKey assessments for National Career Readiness certificates and ensure appropriate employer referrals. Establish relationship with customer.
Outside relationships	Build relationship with customer's adult education instructor if appropriate. Act as a referral to outside resources including business community when necessary.
Case Notes	Record case notes and make sure they are up to date. Enter and manage client data in case management system.
Follow-up	Provide follow-up services.
Knowledge	
WorkOne Programs and Services	Extensive knowledge of WorkOne programs and services
Funding streams and eligibility	Extensive knowledge of funding streams and eligibility requirements
Case Management System	Extensive knowledge of the case management system and be able to use it on a daily basis
Assessments	Ability to interpret assessments fully and make recommendations for next steps based on results including OJT skill analysis.Understand assessment uses and be able to make appropriate recommendations to customers on what to take. Knowledge of WorkKeys and ICE, allowing them to explain basic results. Ability to score WorkKey assessment.
Supportive Services	Strong knowledge of the supportive services provided in the region. Refer customers to outside services when necessary. Assist customer in completing any paperwork when necessary.
Goal-setting	Knowledge and ability to help customers set specific, realistic, measurable goals. Ability to assist customers with the completion of goals.
Occupational Training	Extensive knowledge of in-demand occupations in the region and training providers. Extensive knowledge of IN Training Extensive knowledge of other potential funding sources such as scholarships, Pell Grants, etc. Extensive knowledge of post-secondary institutions, programs offered, and requirements for entry
ITAs	Extensive knowledge of regional/local area ITA policy and procedures, to aid in recommendation for an ITA. Extensive knowledge of State ITA policy



Attachment C

CIRWB'S ADULT PRIORITY CRITERIA POLICY CHECK LIST

For Receipt of WIA Adult DIRECT FUNDED significant staff involved intensive and/or training services.

The Central Indiana Regional Workforce Board has identified that WIA resources are limited for significant staff involved intensive and/or training services within the area and are not available to all adults who may request services. Therefore the CIRWB establishes these priority criteria in prioritizing those who receive **direct funded significant staff involved intensive and/or training services.** This form may be completed at time of intake OR prior to enrollment into training, and may be based on maximum family size/family income OR individual income/family size of one.

Check at least one of the following four criter Former or current TANF recipient who	ria: is working but needs GED or occupational skills training to
increase his/her wages;	
Food Stamp recipient who is working a occupational skills training to increase his/he	
Person who is a recipient of TANF, Food	d Stamps, or Township Trustee assistance;
Person who is priority income (at or be Economically Disadvantaged (low income) gu characteristics:	low 200% of the uidelines and has at least one of the following
 □ Needs a GED □ Needs occupational skills training □ Is age 55 or older □ Is a veteran or military spouse □ Is an offender/ex-offender □ Is a single parent with a poor wo □ Is homeless □ Is an individual with disabilities □ Is an individual with substantial I 	ork history
200% Guideline Family Size	Individual or Family Income
Applicant meets the CIRWB requirements for training services: Yes	r direct funded significant staff involved intensive and/or No
Staff Signature	Date



Economically Disadvantaged Criteria*

FAMILY OF	METROPOLITAN	NON-METROPOLITAN
1	\$10,830	\$10,830
2	\$14,570	\$14,570
3	\$19,370	\$18,730
4	\$23,913	\$23,118
5	\$28,217	\$27,287
6	\$33,006	\$31,910
7	\$37,795	\$36,533
8	\$42,584	\$41,156
9	\$47,373	\$45,779
10	\$52,162	\$50,402
Add for each add'l family member	\$4,789	\$4,623

*Based upon an annualized income.

This table combines the poverty income guidelines, revised January 23, 2009 by the Department of Health and Human Services, and the 70% Lower Living Standard Income Level, revised May 7, 2010 by the Department of Labor. These income guidelines are for use in determining "low income individual" under WIA. Effective date: July 1, 2010.

ATTACHMENT D WIA YOUTH SERVICE MATRIX

vity				Pr	ograr	n Ele	ments					Fund	A Youth s to be lized	Other	Partic	nual cipation rget
Program/ Activity	Description	Tutoring, Study Skills, Secondary School Completion	Alternative Secondary School Services	Summer Employment Opportunities	Paid or Unpaid Work Experience	Occupational Skills Training	Leaders hip Development Opportunities	Supportive Services/ Incentives	Adult Mentoring	Follow-up Services	Guidance and Counseling	In- School	Out-of- School	Funds/Resources to be Utilized (Type of Funds and Amount)	In- School	Out-of- School
Jobs for America's Graduates	In-school JAG program: Shelbville High School, Eastern Hancock High School, Anderson High School, Martinsville High School; Add 1 JAG program in PY 2011	x	x	x	x	x	x	x	x	x	x	20%	5%		210	25
Employment Programs	Summer Youth Employment Program (SYEP), Work Experience (WEX)	x		х	х	х	х	х	x	х	x	7%	20%		25	55
Adult Education Programs	ABE Referrals	х	х					х		х	х	2%	6%		10	30
Scholarships	Tuition Support, Graduation/GED Attainment Incentives					х	х	х		х	х	9%	12%		105	35
Workshops	Access for youth in all Adult Workshops; additional opportunities specific for youth in SYEP and WEX	х	х	х	х	х	х	х	x	х	x	5%	8%		25	55
Other Programs	PriorITize (Information Technology); Logistics Training; Additional Industry specific training	х			х	х	x	х	х	х	х	2%	4%		5	20
										To	tals	45%	55%			

ATTACHMENT E Standard Operating Procedures Manual Veterans Services

Standard Operating Procedures Manual

Disabled Veteran Outreach Specialists (DVOPs) and Local Veterans' Employment Specialists (LVERs) in Region 5

<u>Purpose of this SOP:</u> to establish uniform procedures and ensure consistency of quality pertaining to services and activities conducted for veterans and eligible spouses in the WorkOne offices in Region 5. Methods of outreach and procedures for reporting of such are also included.

Regulatory information and/or Standards.

This document was developed in coordination with and assistance from the Region 5 DVOPs and LVERs. Policies referenced and adhered to:

- <u>DWD Policy 2009-11.</u> Priority of Service for Veterans and Eligible Spouses and Required Roles and Responsibilities of Disabled Veterans' Outreach Program Specialists and Local Veterans' Employment Representatives in IDWD's Integrated WorkOne Offices
- <u>Central Indiana Regional Workforce Board Policy No. 2011-11</u> Priority of Service Policy

Overview of Initial Customer Flow

- 1. Veteran comes into the WorkOne office.
- 2. Either through sign-in sheet, or asking "are you a veteran?" Gateway Team member (herein referred to only as Gateway) determines customer is a Veteran.
- 3. Gateway checks TrackOne. If already in TrackOne, review information.
- 4. If not, the customer should be encouraged to enter their own information into the case management system. Staff will be available to assist customers with entering their information. Staff will then verify that a customers' information is in the system and is correct.
- 5. All Veterans will be informed of "Priority of Service", have access to and be encouraged to utilize Core services including unemployment, registering for work in Indiana Career Connect, and scheduling any core workshops.
- 6. All Veteran customers will have the opportunity to learn what additional WorkOne services are offered and how to access those services. They will be invited to an orientation, and will be given an informational packet that in addition to explaining all services at the WorkOne, will include a brochure explaining all ancillary services for Veterans.
- 7. If Veteran requests to meet with a Veteran's representative, no Veteran will be denied. Gateway verifies customer is a Veteran by customer completing the self-attestation



- document¹⁸, or documentation of DD-214. If Veteran's Representative is not available immediately, an appointment will be scheduled. Before meeting with the Vet Rep., the Veterans Priority of Service Barriers form¹⁹ should be completed by the customer.
- 8. For those customers seen during Outreach (other than at a WorkOne office), a paper application should be completed, copies of documentation obtained as much as possible, and the application entered later by a Gateway or Skills Team member. Informational Packets will be given to each applicant.

Veteran One-On-One INTERVIEW

When initially meeting with the customer, determine if they are enrolled. If customer is not fully registered in TrackOne yet, they will complete a paper application that will be entered later by a WIA Skills Team member. Once the Veteran is fully enrolled and has been determined to have barriers to employment, they will receive the services they need. The Veteran Representative will record that service in TrackOne from the appropriate funding stream. The following services are provided as a minimum:

Introduction: Informal, make the customer comfortable (discuss weather, news, what service branch etc.) Take time to get to know them; exhibit a definite concern for the veteran. When the veteran leaves they should feel that they have been provided the best service ever.

DVOPS: <u>required service</u>

- **1. Conduct an assessment:** gather relevant assessment information such as: personal barriers, food and clothing, housing situation, transportation, family concerns, criminal record if any, financial barriers, emotional barriers, etc.
 - **Review Indiana Career Connect:** There are numerous things that are looked at by going into the veterans file. Go through each screen and verify all information entered. Pay particular attention to the Military Service, Skills and Resume screens.
 - Ascertain client's interests: by questioning, interviewing,
 - Identify employment barriers
 - Recognize need for referral to supportive services
 - Determine client's occupational skills (from work history, past employment)
 - **Recognize need for formal assessment (**Comprehensive/Formal: Testing done by Service Providers such as TABE, WorkKeys, Basic skills, etc).
- **2. Develop Plan of Action that is documented** (can be hand written following form²⁰, OR put in case notes in TrackOne) **Select appropriate service in T1.** Keep in mind that every individual is unique, each has distinctive needs; therefore every plan will be somewhat different. Below is a *Sample* Plan of Action, provided only as a guide:

²⁰ See Appendix C



¹⁸ See Appendix A

¹⁹ See Appendix D

- Veteran agrees to update his/her Job skills in Indiana Career Connect.
- Veteran agrees to update his/her Personal skills in Indiana Career Connect.
- Veteran agrees to Conduct Labor Market research ONET's web site.
- Veteran agrees to Familiarize his/her self with Indiana Career Connect
- Veteran agrees to Familiarize his/her self with Federal Web site: http://www.usajobs.gov
- Veteran agrees to open an account on http://www.usajobs.gov, that includes resume' preparation.
- Veteran agrees to open an account on http://www.in.gov/spd, that includes resume' preparation.
- <u>Veteran's Representative</u> agrees to assist the Veteran with job search, provide job leads and/or referrals as appropriate, keep informed of all ancillary Veteran services available.

Best Practice: Once the plan has been developed, both customer and Veteran Representative sign it and run a copy for the Veteran. This will serve as a reminder that the Veteran has responsibilities in their own job search, and that the Veteran Representative is there for needed assistance.

DVOPs optional services:

- 1. Provide Career Guidance. Provide LMI, do O'Net or ICC interest assessment. The quickest and best way to provide guidance is to determine what the veteran is qualified to do. If the veteran wants to move outside of their qualifications then discuss potential training through Chapter 31 (If disabled), VWIP and WIA. Additionally recommend the veteran attend any appropriate in-house training sessions in the WorkOne office.
- 2. Coordinate supportive services: Discuss the many supportive services and describe what they are. For example: County Veteran Service Officer, AMVETS, American Legion, DAV, Veterans of Foreign Wars, The VA medical system, The Veterans Administration, and in some cases pro bono attorneys. Have available resource book from IDVA, county resource books, and know all local contacts of agencies. Must have a base knowledge of VA services, but always refer to County Service Officer to file the claim. Know all supportive services and eligibility for those available through WIA.
- **3. Make Job development contacts:** Speak personally to employers and others on behalf of the Veteran through phone calls, employer visits, Networking, and career fairs. Most of these contacts will be made by LVERs, but that does not preclude the DVOP from doing so.
- **4. Provide referrals to training:** Stay updated and current on all training offerings through WIA, and how to access training. Refer as appropriate to Chapter 31, VWIP, and Post 9-11 GI Bill.
 - To make referral to **Chapter 31:** Receive Individual Employment Action Plan (IEAP) from the ISC Coordinator. When received, make contact with the individual within 24 hours of receipt of hard copy. Bring them in and do an "employment guidance", they will have a form that states what they need. Post a service and put in writing: make contact every two weeks, either by phone, e-mail, mail or in person.



5. Make referrals to job openings: to make referrals on ICC: pull up job order, go "search", search candidates, put in name, SSN or ICC identifier, pulls up the Vet, on the right hand side, click on box "refer" – select appropriate.

LVER services:

- 1. Promote veterans as job seekers with skills and experience: Speak personally to employers and others on behalf of the Veteran through phone calls, employer visits, Networking, Chambers of Commerce, community meetings and career fairs.
- 2. Advocate for Veterans for employment and training opportunities by:
 - Plan and participate in Job Fairs: partner with person or agency organizing the event, making sure to be included in the planning stage as well as being present on the actual day or days. When needed, initiate small individual hiring events for particular companies. Contact employers to get them involved.
 - Coordinate with unions, etc: Meet face to face with the employers, leave
 employment packet containing information on ICC, WOTC, Hire a Vet, OFCCP.
 Meet with (by phone or in person) representatives of unions, and apprenticeship
 training programs. Have name put on mailing lists of these organizations to receive
 all notifications of open application dates.
 - **Promoting credentialing and training opportunities:** Be familiar with all training providers and licensing agencies in the area, make scheduled visits or phone calls to each to remain apprised of all opportunities.
- 3. Establish and Maintain contact with employers: Attend Chamber of Commerce meetings, Network and community meetings, keep a tickler file of contact dates, and check in at least every 90 days. As LVERs are an integral part of the Business Services Team, marketing to employers is a total coordinated effort in the WorkOnes. Federal contractors: Federal contractors are supposed to contact WorkOne; mandated to give Veteran Preference on their open jobs. Federal contractor listing comes from the State Coordinator who gets it from the Federal Compliance officer. This list should be perused once received, any employers in the Veteran Representatives' area of service should be contacted immediately for purpose of introduction and to ensure veteran preference is being followed. In addition to checking this list, each new Job Order should be checked to see if "Fed. Cont" is marked. If so, contact that employer immediately to offer assistance and inform about veteran preference.
- 4. Provide and facilitate a full range of services:
 - Conduct Job Search Assistance workshops: offered through the office, LVERS
 also do workshops following established curriculum. Refer to other community
 workshops, also.
 - **Job Development and referrals:** Speak personally to employers and others on behalf of the Veteran through phone calls, employer visits, Networking, career fairs, and contacts with other veteran-serving agencies. For referrals on ICC, the LVER must stay current and updated on all aspects of ICC and all job orders entered and placed on 24-hour hold. ICC: pull up job order, go "search", search candidates, put in name, SSN or ICC identifier, pulls up the Vet, on the right hand side, click on box "refer" select appropriate.



- Provide Vocational Guidance and Labor Market Information: Explore careers
 with the Veteran using ICC, O'Net, and Occupations in Demand. Evaluate
 interests, abilities and educational background. Compare income between
 national average and state average. Deliver results and information both verbally
 and print-outs as needed; e-mail blasts.
- Provide referrals to training, supportive services: inform of VWIP, WIA
 training, WorkKeys, and all supportive services available for which the Veteran
 may be eligible. Where the Veteran is referred for Supportive Services depends
 on need. May be County Service Officer, VA for medical benefits, VFW, etc, for
 personal needs. LVERs must keep current and knowledgeable concerning all
 services and opportunities offered by other veteran-serving agencies. Post all
 referrals in Track1, and enter case notes.

General Information:

Anytime the DVOP or LVER records a service, they should also enter a case note in TrackOne. Case notes should be brief, but explanatory enough that others serving the customer will know what has transpired.

ALL Veteran Representatives should be knowledgeable and conversant in <u>all</u> services offered in the WorkOnes, and be able to promote those services to employers, unions, educational institutions and business organizations as needed.

To keep a Veteran active and prevent "soft exiting", make sure to pay particular attention to the edit-check lists that are issued bi-weekly. If the Veteran is not working, call or contact and deliver a job search assistance service, invite them to an in-house training, etc. Post the service and make a case note.

To report a Veteran customer finding a job: the Veteran Representative should either do this themselves, or report the information to the Case Manager listed on the file. Go to TrackOne, first update Work History, then go to the Exit Screen, report Planned Exit Date and Planned Exit Reason, then Import the updated Work History into the Exit Screen. Make a case note.

APPENDIX A Veteran Self-Attestation Form

I HEREBY CERTIFY UNDER PENALTY OF PERJURY, THAT I AM A VETERAN OR ELIGIBLE SPOUSE, WHO MEETS THE GUIDELINES LISTED BELOW. ANY FALSIFICATION MAY PREVENT FURTHER ASSISTANCE AND/OR TRAINING TO INCLUDE FINANCIAL ASSISTANCE THROUGH WORKONE AND ITS' PARTNER AGENCIES.

Veteran eligibility (check all that apply)):	
[] Any individual who served more the there from with other than a dishonorab	· · · · · · · · · · · · · · · · · · ·	-
[] Any individual who served on active or Any individual who received a campai	· ·	f a service connected disability;
[] Any individual who was in the Presidential Order during a war or in authorized.		
Spouse or Eligible Person (check all that	t apply):	
[] The spouse of any person who died the Armed Forces serving on active duty action, (b) captured in the line of duty b duty by a foreign government of power;	that has been listed for more thay y a hostile force, or (c) forcibly de	ın ninety days as: (a) missing in
[] The spouse of any person who hoservice connected disability or the spout existence.		
I ATEST THAT THE INFORMATION STAT THE ABOVE INFORMATION IF MISE IMMEDIATE TERMINATION FROM ALL S	REPRESENTED, OR INCOMPLET	E, MAY BE GROUNDS FOR
VETERANS PRINTED NAME:	SIGNATURE:	DATE:
VETERAN'S ADDRESS:		
SIGNATURE OF CAREER ADVISOR & DA	TE:	



APPENDIX B (Flow-Chart for Veterans Services)

Veteran enters WorkOne Gateway greets the customer Unemployment Through sign-in sheet or asking, If the veteran has an identifies if Veteran unemployment issue TrackOne History Check and needs help to If not enrolled, customer self-enters determine any information account issues they Gateway verifies information, will be given a informs of Veteran Priority of number and wait for Service service from the UI If Veteran has less than high school diploma, or if requesting further assistance, a meeting with Case Manager should be offered immediately. High School Diploma/GED or higher: Veteran invited to Orientation and given Informational Packet If referral to Veteran's **LVER DVOP** Promote veterans as job Conduct an assessment * seekers with skills/experience Develop Plan of Action * Advocate for Veterans -Provide Career Guidance Planning and Participating **Coordinate Supportive Services** in Job Fairs; Coordinating Make Job Development Contacts with unions, etc.; Promoting Provide referrals to Training credentialing and training Make referrals to job openings opportunities. Establish and maintain contact with employers Provide full range of services: Job Search Assistance workshops, Job *Minimum requirements Development and referrals, Vocational Guidance and Labor Market Information,

- Until the Veteran is employed, keep active and prevent soft exit.
- Once employed, update Work History and Exit Screen.



Referrals to training,

ATTACHMENT F

Region 5 Business Services Plan

The mission of Business Services in Region 5 is to create a demand driven workforce development program for economic development to fulfill the Workforce Board role of improving workforce quality by compiling workforce intelligence to develop solutions for retention, expansion and attraction activities in the region, and raising employer awareness of programs and resources.

Demand-Driven Alignment =

"Workforce Development for Economic Development"

Local Economic Drivers

Targeted Industry Clusters

Common Occupations



Common Career Lattices and Talent Pipelines



Common Skills

Invest in what is common

BUSINESS SERVICES STRATEGIC PLAN

Strategy 1. Align Workforce Development with Economic Development

Develop a State of the Workforce Report addressing the following

- Workforce Impact on Local Economy
- Workforce Supply and Demand
- o Occupations, Skills, Knowledge
- Workforce Shortages and Surpluses
- o Current, Future and Untapped Workforce
- Pipelines and Pathways
- Cluster Human Resource Connectivity
- o Competitive Wages, Conditions Data
- o Recruitment and Retention Methods
- o Identify top 10 Human Resource Challenges in the Region
- o Best Practices; Research

Industry clusters for Occupational Skills Training and On-the-Job Training for PY 10

In Region 5 the top industry clusters continue to include those identified in the Strategic Skills Initiative

- Advanced Manufacturing
- Health Care & Biotechnology
- Logistics
- Automotive & Motor Sports

In addition, Region 5 has added the following industry clusters

- Information Technology
- o Science, Technology, Engineering and Mathematics (STEM) Occupations
- Green Technologies

Strategy 2: Identify Business Customer Account Levels: Focus limited resources on the most significant employers in the community. Work in partnership with WorkOne staff to organize specialty areas.

Employer	Methods	Account	Staffing	Methods	Account
Account Level		Representative	Company		Representative
			Account Level		
Basic	Self Help	WorkOne	Basic	Self Help	WorkOne
		Business Services			Business Services
		Team			Team
Intermediate	Staff Assisted	WorkOne	Intermediate	Staff Assisted	WorkOne
	contacts in	Business Services		contacts in	Business Services
	person	Team		person	Team
Premier*	One-on-One,	REACH Business	Premier*	One-on-One,	REACH Business
	Group and Self	Services Manager		Group and Self	Services Manager
	Help			Help	

^{*}All WorkKeys and OJT employers are Premier



Strategy 3. Business Services Model

Management

The Business Services Managers (2) will manage all aspects of Business Services, develop the plan to deliver services to business and explore new services to accomplish the mission of the Business Services Team. Each Business Services Manager will be responsible for a specific geographic territory. The North Region includes Madison, Hamilton, Boone and Hendricks. The South Region includes Hancock, Shelby, Johnson, and Morgan. The Business Services Managers will be available to each other to assist in large scale delivery of services.

Personnel

The North and South Regional WorkOne staff, both state and service provider, will operate in a team approach to support the delivery of services to businesses in the Region, under the leadership of their Business Services Manager.

Roles and Responsibilities of Business Services Staff

REACH Business Services Managers	State and Local Job Developers	State Local Veterans' Employment Representative LVER
Market Products to employers such as OJT's and WorkKeys	Develop OJT Candidate Pool OJT Eligibility; Administer WorkKeys Assessments; Conduct OJT Workshops; Skill deductions; Participant Monitoring; and Case Management	Manage Basic and Intermediate Accounts with Job Developers; Manage all ICC job orders. Verify, enable, run Vet search timely, obtain hire list.
Develop new tools and training to support Business Services	Support to the Business Services Managers for Premier Accounts	Meet with employers to develop new job orders
Initial On-site Rapid Response	Manage Basic and Intermediate Accounts; Manage all ICC job orders. Verify, enable, run non-vet search timely, obtain hire list.	Direct all business requests for OJT, LMI, WorkKeys, Job Fairs, Rapid Response and Large hires to Business Services Managers
WorkKeys applications & profiles	Attend trainings and meetings as scheduled	Manage Basic and Intermediate Accounts
Manage Premier Accounts	Notify Business Services Managers of any news regarding businesses in the county	Attend trainings and meetings as scheduled
Communicate with REACH Teams, Recruiters and LVER's	Attend Chamber Meetings Quarterly and meet with employers to develop new job orders	Attend Job and Career Fairs, Manage Booth
Track all Business Services Activity; Run Monthly Reports; Monthly Detailed Activity Report to Executive Director	Conduct Rapid Response Orientation, ensure surveys are completed, and enter 10 demographics in TrackOne	Administer WorkKeys Assessments
Develop working relationships with LEDO's; Staffing Companies; HR Groups; Community organizations	Participate in and do the work of the Job Fair Committees; Recruit Employers and attend Job and Career Fairs; Manage Booth	Market products to employers and job seekers
	Direct all business requests for OJT, LMI, WorkKeys, Job Fairs, Rapid Response and Large hires to Business Services Managers	Provide employer workshops
	Provide monthly activity reports to Business Services Manager and REACH Operations Director	Job Development for DVOP caseloads
	Market products to employers and job seekers	With BSM, develop OJT opportunities for DW Vets



Job Development for Case Manager caseloads	Place VWIP clients
Provide employer workshops	

Veteran Employer Outreach is the primary responsibility of the Local Veterans' Employment Representative (LVER) and an important asset to the Business Services Team. The LVER is a member of the Business Services Team and is involved in all meetings and planning including Rapid Response. The LVER is integral to planning and participating in job and career fairs; coordination with unions, apprenticeship programs and business organizations to promote employment and training programs for Veterans. The LVER will take the lead with all federal contractors and vet owned businesses and informing them of their responsibilities for recruiting and retaining qualified Veterans.

Workforce Quality Improvement is the primary activity of the Business Services Recruiters.

Business Community Communication is critical to developing business relationships within the Region's targeted industry clusters.

Communication via bi-monthly meetings, email, phone, and personal visits with the Local Economic Development Officials (LEDO's) is the primary responsibility of the Business Services Managers to ensure alignment with local economic development. The Business Services Managers are also responsible for participating in human resource organizations and making presentations within the community to promote WorkOne Business Products.

WorkOne Job Developers and LVER's will participate in Chamber meetings, Rapid Response and career and employment events. The Business Services Manager is notified of all events and is a resource to the BST.

Job Development, Candidate Development and Referrals to On-the-Job Training are the highest priority for the BST as we shift from the perception of an unemployment office to an employment office.

WorkOne BST is responsible for following up with employers utilizing ICC to assist the employer by understanding their hiring needs, refer appropriate candidates, and ensure the employer's needs are met. The WorkOne BST should also identify if the employer is a good fit for follow up with the Business Services Manager for On-the-Job training development and/or WorkKeys profiles. WorkOne BST will also develop opportunities for recent graduates and those ready to graduate within 3 months.

WorkOne Recruiters will assess job seekers through WorkKeys Testing and the Earn While you Learn Workshop to develop a candidate pool for OJT and direct hire employment opportunities. (See Attachments A & B dated 9/1/10) Additionally, candidates in the OJT Pool should be provided with a supply of "Certified as an Eligible Participant" Letter to provide employers in their job search. (Attachment C)

WorkOne BST will refer pre-screened candidates to On-the-Job Training Opportunities after notification from the Business Services Manager that a Master Agreement has been signed and the Skills Interview Worksheet has been completed. Each Office will be provided with marketing materials for On-the-Job Training Opportunities in the Region.



Strategy 4. Market Plan

Methods, Packaging, and Branding

- Website
 - o On-line Workshop Registration
 - o On-line Job Fair Registration
 - eNewsletters
- Local Office
 - WorkKeys
 - o OJT's
- Presentations
 - WorkKeys
 - o OJT
 - Tax Credits
 - HIRE
 - WOTC
 - Bonding
 - o ICC
- Events
 - Job and Career Fairs
 - Rapid Response Activities
 - o Employer Seminars

Memberships and Community Involvement

- Chambers of Commerce
 - o Carmel, Noblesville, Westfield, Fishers
 - o Plainfield, Avon
 - Anderson
 - o Lebanon
 - Franklin, Greenwood
 - Shelby County
 - o Greenfield Area
 - Martinsville, Mooresville
- Community Boards
 - Shelby County Life Long Learning
 - Johnson County Development Corporation
 - Boone County EDC Retention Committee
- LEDO's
 - Bi-monthly meetings
- Community Initiatives
 - Hancock County Job and Career Fair
 - Shelby County Community Aspiration Action Team 3 Workforce Development
 - Hamilton County Job Fair
 - o Operation Hire a Hoosier Vet Job Fair
 - o Get Linked Expo Anderson
 - o Indianapolis Motor Speedway annual Job Fair



- Human Resource Groups
 - o Blue River SHRM
 - Johnson County Employee Relations Resources Association (JCERRA)
 - Hancock Employer Network

Customer Service

- Expected Outcomes for achieving excellence
 - NetPromoter Score for each office within the range of 50-75
- Measurement
 - Establish NetPromoter benchmark for business clients.
 - NetPromoter surveys for business clients compiled quarterly.

STRATEGY 5. EVALUATION

- Veteran Outreach
 - Meet monthly, quarterly and annual employer outreach goals (TBD)
- Workforce Quality increases
 - Current CRC Levels increase 50%
- Referral to Hire Ratio increases
 - Current referral to hire ratio increased 20%
- Job Placement increases
 - Current Job Placement rate increases 10%
- Job Retention increases
 - Current Job Retention increased 10%
- Employer Seminar frequency and attendance increases
 - Frequency increases 20%
 - Attendance increases 20%
- Training dollars support growth industry sector increases
 - 95% of direct training funds will be expended to support current and future employment opportunities



ATTACHMENT G

Central Indiana Regional Workforce Board Policy

No: 2011-01

Priority of Service Policy Effective Date: January 19, 2011

Purpose:

To explain Priority of Service for Veterans and Eligible Spouses, required roles and responsibilities for Disabled Veterans' Outreach Program (DVOP) Specialists and Local Veterans' Employment Representatives (LVER) staff in the Region Five's integrated WorkOne offices.

References:

- Indiana Department of Workforce Development (IDWD) Policy 2009-01 (Priority of Service for Veterans and Eligible Spouses and Required Roles and Responsibilities of Disabled Veterans' Outreach Program (DVOP) Specialists and Local Veterans' Employment Representatives (LVER) in Indiana Department of Workforce Development's Integrated WorkOne Offices).
- U.S. Department of Labor (DOL) Code of Federal Regulations Title 38, Public Law 107-288 and DOL Program Letter 07-05.

Background:

The Veterans' programs at IDWD are funded by the United States Department of Labor's (DOL) Veterans' Employment and Training Services (VETS). IDWD and their funded sub-recipient Workforce Boards are required to stay within the parameters of Title 38, United States Code, regarding the utilization of Disabled Veterans' Outreach Program (DVOP) specialists and Local Veterans' Employment Representatives (LVER) staff in an integrated WorkOne environment and to implement policy required by the U.S. DOL's Final Rule on Priority of Service to Veterans and Eligible Spouses.

Content:

Title 38, Chapters 31, 41, and 42, Public Law 107-288, and U. S. DOL Veterans' Program Letter 07-05, dated July 27, 2005, clarify the roles and responsibilities of veterans' staff. To further improve service to veterans, the Priority of Service to Veterans and Eligible Spouses (Final Rule) was published in the December 19, 2008 edition of the Federal Register and is effective January 19, 2009, giving specific guidance on how Workforce Investment Act (WIA) service providers, Wagner-Peyser staff, DVOPs and LVERs are to serve veterans in respect to priority of service. Veteran and eligible spouse customers should be identified upon entry at a WorkOne and allowed to move to the front of the waiting line. To assist with identifying veterans and eligible spouses, Priority of Service signs have been developed and are posted in all WorkOne offices where veterans are served. Signs are framed and should be displayed in a manner where the public and especially veteran and eligible spouse customers can easily see them. In accordance with the priority of service sign, eligible veterans and eligible spouses should notify staff



upon entry into the facility. Typically, this will be near the entry point. Customers with visual impairments must be asked if they are a veteran or eligible spouse.

Under normal operating circumstances, all WorkOne customers are greeted by the welcome team and moved on to the appropriate staff for assistance. The majority of veterans should be served by Wagner-Peyser or WIA staff rather than the Veterans' staff. This allows Veterans' staff efforts to focus on veteran customers with major barriers to employment in accordance with 20 CFR, Part 1010, Priority of Service for Covered persons; Final Rule. Examples of major barriers to employment, as identified by DOL WIA Adult Regulations, are characteristics that may hinder an individual's hiring, promotion or participation in the labor force. Identification of these barriers will vary by location and labor market. Some examples of individuals who may face barriers to employment include: single parents, women, displaced homemakers, youth, public assistance recipients, older workers, substance abusers, teenage parents, ethnic minorities, and those with limited English-speaking ability or a criminal record or with a lack of education, work experience, credential, child care arrangements, transportation or alternative working patterns.

Welcome team staff should identify those veterans with barriers to employment and direct those veterans to the Disabled Veterans' Outreach Program specialist for assistance and case tracking. In the event that a DVOP is not available, the LVER may be utilized. Veterans' staff will make themselves available to veteran customers on those days when the volume of traffic in a WorkOne office is high and staff may be experiencing delays, ensuring that veteran and eligible spouse priority of service is delivered.

Federal regulations require that all individuals who are veterans be identified as veterans in the Wagner-Peyser labor exchange system but there are no eligibility requirements. DWD Policy 2007-25, dated April 4, 2008, states in the Eligibility Requirements-Veterans' Employment and Training Services (VETS) Program (Attachment B, page 9) that "For informational, self-service and staff assisted core services, participants may self attest to their status as a Veteran, Other Eligible or Transitioning Service member. Staff must record veteran's status in TrackOne." Also, in that policy in Attachment C, page 4, the Data Element Validation (DEV) Requirements Demographic Information Data Elements for Veteran Status, it explains "For participants who self-identify as a veteran and receive intensive/training services, staff must complete the veteran's information section of the TrackOne application. For these participants, data verification source documentation is required." Allowable Data Verification sources are:

- 1. Scanned or paper copy of DD-214 or,
- 2. Cross match with veteran's data.

As stated previously, a veteran may self-attest that he/she is a veteran. It is recommended that WorkOne Offices develop a self-attestation form for veterans to review and sign on their initial visit. A "statement of service" from the National Military Personnel Records Center, a letter from the Veterans' Administration, or any document identifying the individual as a service connected disabled veteran may also be used as proof of veterans' status. Veterans' staff will be able to identify those other individuals who meet the requirements for veterans' status and which documents are acceptable. In addition, veterans' staff will be able to identify those who are "transitioning service members" eligible for veteran status.



Priority of Service:

WorkOne offices are to ensure that Priority of Service is observed. The definition of veteran and other eligible as persons, as defined in 20 CFR Part 1010 is:

The term "covered person" means the following individuals:

- 1) A veteran.
- 2) The spouse of any of the following individuals:
 - a) Any veteran who died of a service-connected disability or,
 - b) Any member of the Armed Forces serving on active duty who, at the time of application for the priority, is listed in one or more of the following categories and has been so listed for a total of more than 90 days:
 - i) missing in action or,
 - ii) captured in line of duty by a hostile force or,
 - iii) forcibly detained or interned in line of duty by a foreign government or power.
 - c) Any veteran who has a total disability resulting from a service-connected disability, as evaluated by the Department of Veterans' Affairs.
 - d) Any veteran who died while a disability, as indicated in (3) above, was in existence.

The December 19, 2008 Federal Register, 20 CFR, Part 1010 issued by the Veterans' Employment and Training Service, DOL, regarding Priority of Service for Covered Persons (Final Rule), says in part:

"The Jobs for Veterans Act (JVA), and the priority of service it requires, is an important acknowledgment of the sacrifices of the men and women who have served in the U. S. armed forces. The Department's strategic vision for priority of service to covered persons honors veterans and eligible spouses of veterans as our "heroes at home" and envisions that DOL funded employment and training programs, including the publicly funded workforce investment system, will identify, inform and deliver comprehensive services to covered persons as part of strategic workforce development activities across the country.

Those veterans who have sustained injuries or illnesses as a result of their military service may require additional support in developing skills to secure employment. Similarly, those spouses of recently separated veterans who are eligible for priority also may need employability development assistance. The Department of Labor, the Department of Defense and the

Department of Veterans Affairs are collaborating in closely monitoring the rehabilitation of wounded and inured veterans assessing their job readiness and assisting their preparation for civilian employment. In those instances in which civilian employment does not appear to be a realistic objective for the veteran, employability development activities should, if appropriate, focus upon the spouse who is eligible for priority. These "heroes at home" should be immediately provided the full array of employment and training service to ensure that they make a successful transition into employment that supports their economic independence."

The Final Rule further publishes the following guidance to ensure that priority of service is offered to all veterans and eligible spouses in all State facilities and WorkOne Offices. This guidance can be found by visiting http://www.dol.gov/vets/ and clicking the fact sheet link, which was developed by DOL from excerpts of the Jobs for Veterans Act (JVA), the Veterans' Benefits, Health Care, and Information Technology Act of 2006, and TEGL 5-03. The final rule includes:



What is Priority of Service?

As defined in Section 2(a) of the JVA (38 U.S.C. 4215(a)) "priority of service: means, with respect to any qualified job training program, that a covered person shall be given priority over a non-covered person for the receipt of employment, training, and placement services provided under that program, notwithstanding any other provisions of the law."

Priority in the context of providing priority of service to veterans and other covered persons in qualified job training programs covered by the Final Rule means the right to take precedence over non-covered persons in obtaining services. Depending on the type of service or resource being provided, taking precedence may mean:

- 1. The covered person receives access to the service or resource earlier in time than the non-covered person; or,
- 2. If the service or resource is limited, the covered person receives access to the service or resource instead of or before the non-covered person.

The implementation of priority of service does not change the intended function of a program or service. Covered persons must meet all statutory eligibility and program requirements for participation in order to receive priority for a program or service.

Identifying and Informing Covered Persons

The regulations state that policies be put in place by the State Agency, its local workforce investment boards, one-stop career centers and local workforce preparation and training providers requiring all recipients of funds for qualified job training programs to identify covered persons at the point of entry to programs and/or services so they can be given the opportunity to take full advantage of priority of service. Point of entry includes physical locations, such as One-Stop Career Centers, as well as web sites and other virtual service delivery resources. These processes shall ensure that covered persons are aware of:

- 1. Their entitlement to priority of service.
- The full array of employment, training, and placement services available under priority of service; and
- 3. Any applicable eligibility requirements for those programs and/or services.

Monitoring for Compliance with Priority of Service

The U. S. Department of Labor will monitor recipients of funds for qualified job training programs to ensure that covered persons are made aware of and provided priority of service. Monitoring will be performed jointly by the Veterans' Employment and Training Service (VETS) and the DOL agency responsible for the program's administration and oversight. A recipient's failure to provide priority of service to covered persons will be handled in accordance with the program's established compliance review processes. In addition to the remedies available under the program's compliance review process, a recipient may be required to submit a corrective action plan to correct such failure.

Disabled Veterans' Outreach Program Specialists (DVOP)

In Veterans' Program Letter 07-05, DVOP specialists facilitate intensive services to veterans with barriers to employment and/or special training needs which include:



- 1. Conducting an assessment (minimum requirement)
- 2. Developing a plan of action that is documented (minimum requirement)
- 3. Providing career guidance
- 4. Coordinating supportive services
- 5. Making job development contacts
- 6. Providing referrals to training
- 7. Making referrals to job openings

To meet these requirements, the DVOP specialist should to be placed in the WorkOne office's Skills Function Team (or its equivalent).

The DVOP specialist is the DWD case tracker for veterans in the United States Department of Veterans Affairs Vocational Rehabilitation and Employment Program (Title 38, Code of Federal Regulations, Chapter 31). This program requires extensive follow-up and the DVOP specialist must be allowed sufficient time to do the paperwork necessary to meet the requirements. The DVOP specialist should work closely with the WorkOne Employer Services Function team to ensure that veterans in Chapter 31 programs who are "work ready" receive priority of service in their job search.

Case notes for veterans in the Chapter 31 program are confidential and must be kept separate from other case management files. Specific veterans' disability data may not be recorded in any computer system without a veteran's permission. The only data that can be recorded without the veteran's permission is the percentage of disability rated by the US Department of Veterans Affairs. In accordance with Department of Labor Veterans' Employment and Training Service (DOL-VETS) Technical Assistance Guide dated December 2008, DVOPs are required to complete a service every two weeks on Chapter 31 Veterans whom they are case managing. Typically, this service will also

The DVOP specialist is the resident expert on programs available to assist disabled veterans in improving their skills so they can take the next step up in their careers. That would include classes the DVOP may present and other classes at the WorkOne office, and the programs available through the Veterans' Administration such as Vocational Rehabilitation and Employment Program Services (VOC REHAB) and other programs that may be funded through Veterans Workforce Investment Programs (V-WIP) or other sources.

The DVOP specialist is required to do outreach projects that reach out to disabled veterans.

be recorded in TrackOne under the Chapter 31 Case Management selection.

The DVOP specialist should also be encouraged to spend a minimum of two (2) hours or more a month at each of the county Veterans' service offices covered by the WorkOne in which they are assigned. The county Veterans' Service Officer should be given the DVOP specialist's schedule so the officer can set up appointments for the DVOP to speak to individuals or groups needing job-related assistance.

The DVOP specialist will devote a minimum of four (4) hours per month at outreach-based facilities that assist disabled veterans. VPL 07-05 identifies these facilities as:

- 1. (Vocational Rehabilitation & Employment (VR&E) Service
- 2. Homeless Veterans Reintegration Program (HVRP)



- 3. VA Medical Centers and Vet Centers
- 4. Veterans' Administration Community Based Outpatient Clinic (CBOC)
- 5. Homeless shelters
- 6. Civic and service organizations
- 7. Community Stand Downs
- 8. Military installations
- 9. WIA partners
- 10. State Vocational Rehabilitation Services

DVOPs will coordinate outreach activities with their functional and administrative supervision to ensure minimum operational impact at the WorkOne Office of assignment.

Local Veterans' Employment Representatives (LVER) Staff

In Veterans' Program Letter 07-05, the following are the mandated functions for the Local Veterans' Employment Representative Staff:

- 1. As an integral part of the State's Labor Exchange System, LVER staff work with other service providers to promote veterans as job seekers who have highly marketable skills and experience.
- LVER staff advocate for veterans for employment and training opportunities with business, industry and community-based organizations. To accomplish this, LVER staff participate in a variety of outreach activities including, but not limited to:
 - Planning and participation in job fairs
 - Coordinating with unions, apprenticeship programs, and business organizations to promote employment and training opportunities for veterans.
 - Promoting credentialing and training opportunities for veterans with training providers and licensing agencies.
- 3. LVER staff establish, facilitate and/or maintain regular contact with employers to include federal contractors. They should coordinate with employer relations representatives as part of the WorkOne system to include veterans in their marketing efforts.
- 4. LVER staff provides and facilitates a full range of employment, training and placement services to meet the needs of veterans with priority given to targeted categories identified and approved in the State Plan. These series may include, but are not limited to:
 - Conducting job search assistance workshops
 - Providing job development and referrals
 - Providing vocational guidance
 - Providing labor market information
 - · Providing referrals to training and supportive services

The LVER should be placed in the WorkOne Employment Team (or equivalent) or Business Services Team (or equivalent). The difference between the LVER and any other member of the team is that the LVER advocates for veterans for employment and training opportunities with business, industry, unions, and community-based organizations. They ask employers specifically to seek veterans for positions in their companies. Optimally, the employer would target specific positions for veterans with certain skills



(based on the veterans' military training/military occupational specialty). Under no circumstances will the LVER provide related services to nonveteran customers unless the customer is an eligible spouse covered by priority of service.

The LVER must be comfortable speaking in public and able to instruct. LVER staff should be encouraged to attend meetings of the local Chamber of Commerce, area unions, and veterans' organizations to promote all the WorkOne services, both as a networking tool and for the opportunity to speak about veterans' programs. Many of these opportunities will occur outside normal work hours and the LVERs should be able to adjust their work schedules during the pay period.

Outreach Accountability

In order to maintain accountability for time spent on outreach, each LVER and DVOP shall report the results of their outreach activities including travel logs in writing via e-mail to their WorkOne Local Management Staff If necessary, copies of these documents will be provided to formal State Managers. These reports will be used by the LVER staff, Regional Operators, and the Marion County Workforce Investment Board, to produce the required quarterly reports to the State Veterans Coordinator and U. S. Department of Labor Veterans' Employment and Training

Services as required in Public Law 107-288. Outreach activities will be reviewed by supervisors and those that are determined by the management team to be unproductive may be discontinued.

National Veterans Training Institute (NVTI)

All DVOPs and LVERs are required to attend veteran related courses at NVTI within three years of assignment or hire. Typically, most veteran representatives will attend at least two courses offered by NVTI. In some instances, the DWD State Veterans Coordinator may elect to send veterans representatives to additional courses based on career development.

Indiana Seamless Transition Program

In some instances, Veteran Representatives will be called upon to assist with the State of Indiana Seamless Transition Program for State Guard and Reservists returning from deployment.

Rapid Response for Dislocated Veterans

At a minimum, the LVER should be a part of the Rapid Response Team at selected Rapid Response events for dislocated veterans, ensuring that priority of service is offered to those particular veterans eligible for various programs.

Common Measures

Indiana Veterans' programs use U. S. Department of Labor negotiated Common Measures for outcomes, and the Marion County Workforce Investment Board, the SWIC as the Balance of State Workforce Investment Board, Regional Workforce Board Chairs and Regional Operators are charged with the responsibility of meeting VETS Common Measures. Indiana's Veterans' Common Measures are negotiated separately with the U. S. Department of Labor.



Action

Indiana's Workforce Investment Boards, which are the State Workforce Innovation Council, the Balance of State Workforce Investments Board and the Marion County Workforce Investment Board, the Indianapolis Private Industry Council, and the Regional Workforce Boards, Regional Operators and all providers of training shall follow the guidance contained within this policy when managing and overseeing the required activities of Veterans' programs and its staff. They are instructed to distribute the information to appropriate staff.



Attachment H PARTNERSHIP MATRIX

Name of Partner	Description of Partnership	Shared Customers/Interests
EmployIndy, Inc.	EmployIndy, the Workforce Investment Board for Marion County, Indiana, a 501(c)(3) non-profit organization and operator of the one-stop system in Marion County, Indiana. The two organizations are currently collaborating on STEM and PriolTize projects	WorkOne Clients, Employers, Grants, Trainers, ABE regional partner
Region 9 Workforce Board	This regional workforce board serves 10 counties in Southeast Indiana, operating the one-stop system. Region 9 shares the same Regional Operator with Region 5. The RO has applied for federal grants that, if awarded, would serve both Region 5 and 9.	WorkOne Clients, Employers, Grants
Indy Partnership	The Indy Partnership is a privately-funded not-for- profit dedicated to bringing new jobs and capital investment to the 9-county Indianapolis Region (Including Marion County, not part of Region 5). Indy Partnership works with local economic development partners to attract jobs and capital investment in the region.	Workforce Data and Information Resources, Employers
Boone County Economic Development Corporation	BooneEDC serves as business ombudsmen to all clients and facilitate communication and development of new economic development projects in Boone County, BooneEDC also assists existing businesses. RO Business Consultant serves on the Business Retention Committee which oversees ways to serve current businesses in the county and provide access to loans, hiring and grants from various sources.	Employers, Job Seekers
Hamliton County Alliance	The Hamilton County Alliance acts to enhance the county's economic health and quality of life. The principle economic development activities of the Hamilton County Alliance are: Attracting new employers, conducting economic research on Hamilton County, marketing Hamilton County, maintaining an aggressive existing business outreach effort, promoting entrepreneurship and serving as a catalyst for new business start-ups. RO Business Consultant works with LEDO to source employers interested in OJTs.	Employers and Job Seekers; HCA Exec Director Services on RWB Board.



The Council for Economic Development: Hancock County	The Council for Economic Development Hancock County enhances the quality of life by attracting and retaining quality jobs and promoting a diversified tax base. RO Business Consultant works with LEDO to source employers interested in OJTs.	Employers, Job Seekers.
The Hendricks County Economic Development Partnership	The Hendricks County Economic Development Partnership (HCEDP) is committed to competing for quality economic development throughout Hendricks County by providing unified, proactive public/private leadership. RO Business Consultant works with LEDO to source employers interested in OJTs and occupational training programs.	Employers, Job Seekers
Corporation for Ecnomic Development (Madison County)	The Corporation for Economic Development (CED) plans and undertakes activities that lead to steady job growth, increasing economic diversity, and a strengthened employer base which enhance the quality of life of Madison County. RO Business Consultant works with LEDO to source employers interested in OJTs	Employers, Job Seekers
Morgan County Economic Development Corporation	Morgan County Economic Development Corporation serves Morgan County by providing education and resources to businesses to foster the growth and prosperity of our residents. RO Business Consultant works with LEDO to source employers interested in OJTs.	Employers and Job Seekers; Morgan County EDC staff serves on RWB Board of Director
Johnson County Development Corporation	JCDC will reach globally to enhance the county's quality of life, standard of living, and tax base by developing a diversified and high income employment environment, and creating new capital investment opportunities through the retention and expansion of our existing marketplace and the attraction of new companies to our county. RO Business Consultant works with LEDO to source employers interested in OJTs	Employers, Employees, RO staff serves on JCDC Board of Directors.
Shelby County Development Corporation	The Shelby County Development Corporation is a non-profit organization committed to working together with community and business leaders to create a development strategy that meets the needs of individual communities across Shelby County. RO Business Consultant works with LEDO to source employers interested in OJTs	Employers, Employees



Chambers of Commerce	RO Business consultants are members of Greenfield Chamber of Commerce, Shelbyville Chamber of Commerce, Franklin Chamber of Commerce and Greenwood Chamber of Commerce, Madison County Chamber of Commerce, Alexandria Chamber of Commerce, Fishers Chamber of Commerce, Carmel Chamber of Commerce, Westfield Chamber of Commerce, Martinsville Chamber of Commerce, Plainfield Chamber of Commerce, Avon Chamber of Commerce, Boone County Chamber of Commerce, Mooresville Chamber of Commerce. Jointly provide information and resources to local business community. Participate in Trade Fair events; Jointly conduct job fairs.	Employers, Job Seekers
Adult Basic Education Regional Partners	There are 8 Adult Education providers in Region 5 that work together to serve clients who need ABE and WorkOne services. This partenership shares best practices in the delivery of services. Partners include, Boone County Learning Network, MSD Washington Township Adult Education, Elwood Community Schools, Anderson Schools Adult Education, Blue River Career Center, MSD Wayne Township Adult Education, Central Nine Career Center, MSD Warren Township Adult Education.	ABE and WorkOne Clients
Central Nine Career Center	Secondary Vocational School, offering some Adult programs.	Staff of Central Nine Serves on RWB; Training provider, ABE regional partner
Blue River Career Center	Secondary Vocational School, offering some Adult programs.	Training Provider, ABE regional partner
Boone County Learning Network	Adult Basic Education programs, community education programs	Training Provider, ABE regional partner



Human Resource Professionals	Blue River Society for Human Resource Management's mission is to provide an opportunity for human resource professionals to grow both personally and professionally while contributing to the community and the organization in which they serve. Currently working with organization to secure Professional Credits for Employers who attend WorkOne Workshops	Employers; Job Seekers. Two Regional Operator staff are members.
Atterbury Job Corps	Job Corps is a no-cost education and career technical training program administered by the U.S. Department of Labor that helps young people ages 16 through 24 improve the quality of their lives through career technical and academic training. Atterbury is located in Region 5.	Job Corps representatives regulary visit Region 5 WorkOnes to disseminate information and recruit participants.
Hendricks College Network	Hendricks College Network is a 501(c)(3) non profit organization serving as a post secondary education resource for area residents, businesses and community organizations. They provide access to and support for post secondary education, business and workforce development training in Hendricks County and the surrounding region.	WorkOne Clients
Ivy Tech Community College	Ivy Tech Community College is the nation's largest state-wide community college with single accreditation. It is the state's largest public post-secondary institution serving nearly 200,000 students a year.Ivy Tech Community College's Department of Workforce and Economic Development offers local, affordable solutions for Indiana business and industry training needs.	Trainer, Grant Partner
Shelby County Life Long Learning	The Shelby County Life Long Learning (SLLL), initiative was launched in 2001 to work closely with industry and state universities. The mission of Shelby County Life Long Learning is to promote and facilitate educational opportunities.	RO staff serves on Board of Directors, current Chairperson RO staff serves Adult Education and Workplace Success Action Team, Current Co-Chairperson



Vocational Rehabilitation	Vocational Rehabilitation Services (VRS), a program of the Bureau of Rehabilitation Services (BRS), provides quality individualized services to enhance and support people with disabilities to prepare for, obtain or retain employment.	WorkOne Clients
Senior Community Service Employment ABLE, Goodwill, ACTION	SCSEP enhances employment opportunities for unemployed older Americans and promotes them as a solution for businesses seeking trained, qualified, and reliable employees. Region 5 WorkOnes serve as training sites for ABLE, Goodwill and ACTION participants.	Region 5 WorkOnes serve as training sites for ABLE, Goodwill and ACTION participants. WorkOnes refer potentially eligible individuals.
Hamilton County Jail	Transition to Work program funded by the Hamiton County Sheriff's Department but managed by the Region 5 Regional Operator. A select group of individuals serving 3 months or less in the Hamilton County Jail go through an 8 week behavioral modification program before being sent to the WorkOne centers upon release from jail.	WorkOne Clients
Madison County Justice Center	WorkOne Staff offers Fresh Start workshops to transition ex-offenders to work and the outside world. Service leads to enrollment in WIA program.	WorkOne Clients
Correctional Industries, Pendleton Correction Facility.	WorkOne Staff offers Fresh Start workshops to transition ex-offenders to work and the outside world. Service leads to enrollment in WIA program.	WorkOne Clients
Johnson County Juvenile Court	Johnson County Juvenile Court Judge, Marla Clark, and juvenile detention officer, Brooke Hilton refer juvenile non-custodial parents offenders to orientation at the Franklin WorkOne. If offender does not attend, they are jailed.	Offenders/WorkOne Clients
JAG PARTNERS	WorkOne partners with Anderson High School, Eastern Hancock High School, Martinsville High School and Shelbyville High School to offer in-school curriculum to low-income students to help them achieve goals of graduation, post-secondary transition and employment	In School Youth/ Students
Department of Natural Resources	WorkOne coordinates summer employment opportunities and work experiences for youth to gain valuable workplace skills through exposure to outdoor employment in a "green" industry. Youth are also mentored by DNR supervisors and gain real-world job skills.	Older Youth/Employees



Attachment I

BUDGETS



WIB/Regional Wo	rkfo	orce Board	: R										
Budget FY:	•								Other		TOTAL		
	(Adult/Dislocated Worker/Youth)									From DWD		IOIAL	
Administration													
Wages & Benefits	\$							210,945	\$	42,545	\$	253,490	
Travel - In-State	\$							2,500			\$	2,500	
Travel - Out-of-State	\$							1,500	! !		\$	1,500	
Supplies	\$							1,500	i		\$	1,500	
Equipment (Purchase)	\$							-			\$		
Equipment (Rental)	\$							-			\$		
Overhead (Rent, Utilities, etc.)	\$							2,000	ĺ		\$	2,000	
Meeting Expense									i i		\$		
Contractual (Fiscal Agent, Legal, etc.)	\$							230,400	\$	4,730	\$	235,130	
			L.	Youth					Other				
		Adult	Dis	located Worker		In-School Out-of School		ut-of School		From DWD		TOTAL	
TOTAL Allocated ADMINISTRATION	\$	119,248	\$	127,691	\$	141,334	\$	60,572	\$	47,275	\$	496,120	
Program													
Internal Costs							İ						
Wages & Benefits	\$	116,433	\$	120,746	\$	135,839	\$	58,217	\$	120,000	\$	551,235	
Travel - In-State	\$	7,776	\$	8,064	\$	9,752	\$	4,384	į		\$	29,976	
Travel - Out-of-State	\$	1,944	\$	2,016	\$	1,588	\$	476			\$	6,024	
Supplies	\$	1,890	\$	1,960	\$	2,205	\$	945	i		\$	7,000	
Equipment (Purchase)	\$	675	\$	700	\$	787	\$	338			\$	2,500	
Equipment (Rental)									i I		\$		
Overhead (Rent, Utilities, etc.)	\$	20,458	\$	21,216	\$	34,097	l		\$	580,000	\$	655,771	
Meeting Expense											\$		
Other	\$	278,397	\$	288,708	\$	324,796	\$	139,199	\$	447,043	\$	1,478,143	
TOTAL Internal - Program	\$	427,574	\$	443,410	\$	509,064	\$	203,559	\$	1,147,043	\$	2,730,649	
TOTAL Contracted	\$	7,228	\$	7,496	\$	12,047	\$	-	\$	-	\$	26,770	
TOTAL PROGRAM	\$	434,802	\$	450,905	\$	521,110	\$	203,559	\$	1,147,043	\$	2,757,419	
TOTAL AGENCY	\$	554,050	\$	578,596	\$	662.444	\$	264,131	\$	1,194,318	\$	3,253,539	



Service Provide	er:	_Interlocal	Ass	ociation_						
Budget FY:				WIA A	dmii	า		Other	!	TOTAL
			(A	From DWD	l	IOIAL				
Administration									ļ.	
Wages & Benefits								i	\$	-
Travel	1							i	\$	-
Supplies								1	\$	-
Equipment (Purchase)								i	\$	-
Equipment (Rental)									\$	_
Overhead (Rent, Utilities, etc.)								i I	\$	-
Contractual								İ	\$	-
		Adult	Dislo	cated Worker			uth	Other	į	TOTAL
						In-School	Out-of School	From DWD	<u> </u>	
TOTAL Allocated ADMINISTRATION	\$	-	\$		\$		\$ -	\$ -	\$	-
Program			į							
Internal Costs									\$	-
Wages & Benefits	\$	424,338		788,055	\$	272,011	\$ 207,247		\$	1,691,651
Travel	\$	3,803		7,063		2,438			\$	15,162
Supplies	\$	9,846	\$	18,285	\$	6,311	\$ 4,809		\$	39,251
Equipment (Purchase)	\$	315		584		201		i	\$	1,253
Equipment (Rental)	\$	12,991	\$	24,126	\$	8,327	\$ 6,345		\$	51,789
Overhead (Rent, Utilities, etc.)	\$	3,418	\$	6,347	\$	2,191	\$ 1,669		\$	13,625
Other	\$	11,911	\$	22,120	\$	7,635	\$ 5,817		\$	47,482
TOTAL Internal - Program	\$	466,620	\$	866,581	\$	299,114	\$ 227,898	\$ -	\$	1,860,213
Contractual					ł				ł	
Core Services			i				•	i	\$	_
Orientations									\$	_
Workshops			i					İ	\$	-
Individual Intensive Services	Ī								\$	-
Direct Training Services	1							i i	\$	-
Supportive Services			. \						\$	-
TOTAL Contracted	\$	-	\$	-	\$	-	\$ -	\$ -	\$	-
TOTAL PROGRAM	\$	466,620	\$	866,581	\$	299,114	\$ 227,898	\$ -	\$	1,860,213
TOTAL AGENCY	\$	466,620	I \$	866,581	\$	299,114	\$ 227,898	l s	<u> </u>	1,860,213



Service Pi	rovid	er: _Job S	ourc	:e							
Budget FY:				WIA A	∖dmi	n			Other		TOTAL
	(Adult/Dislocated Worker/Youth)								From DWD	i	TOTAL
Administration									ļ	!	
Wages & Benefits										\$	-
Travel									ĺ	\$	-
Supplies										\$	-
Equipment (Purchase)									į	\$	-
Equipment (Rental)										\$	-
Overhead (Rent, Utilities, etc.)										\$	-
Contractual									Î	\$	-
		Adult	Dislo	cated Worker	į		uth		Other	į	TOTAL
						In-School	Οι	it-of School	From DWD	<u> </u>	101712
TOTAL Allocated ADMINISTRATION	\$		\$		\$	-	\$		-	\$	-
Program			į						ļ		
Internal Costs										\$	-
Wages & Benefits	\$	135,934	\$	271,914	\$	-	\$	56,137	i	\$	463,985
Travel	\$	1,637		3,277			\$	677		\$	5,591
Supplies	\$	4,138	\$	8,278			\$	1,709		\$	14,125
Equipment (Purchase)			İ		İ				ĺ	i \$	-
Equipment (Rental)	\$	778	\$	1,557			\$	321		\$	2,656
Overhead (Rent, Utilities, etc.)	\$	9,251		18,500			\$	3,820		\$	31,571
Other	\$	7,308	\$	14,617			\$	3,017		\$	24,942
TOTAL Internal - Program	\$	159,046	\$	318,143	\$	-	\$	65,681	\$ -	\$	542,870
Contractual			ŀ						ļ	ł	
Core Services			i		i			_	i	\$	-
Orientations										\$	-
Workshops					i				i	\$	-
Individual Intensive Services									İ	\$	-
Direct Training Services									i	\$	-
Supportive Services			! \						ļ	\$	-
TOTAL Contracted	\$	-	\$	-	\$	-	\$	-	\$ -	\$	
TOTAL PROGRAM	\$	159,046	\$	318,143	\$		\$	65,681	\$ -	\$	542,870
TOTAL AGENCY	\$	159,046	\$	318,143	\$	7/2	\$	65,681	\$ -	<u> </u>	542,870



Attachment J

Central Indiana Regional Workforce Board Board Travel and Expense Reimbursement Policy

General

Reimbursements for expenses (other than auto-mileage) will only be made upon presentation of documentation of actual amounts and nature of expense. Such documentation includes: vendor receipts, invoices or confirmation from vendors.

Only reasonable expenses directly related to Regional Workforce Board business will be reimbursed.

Additional requirements and limitations are presented below.

Items included in Lodging

- 1. The actual cost of a room or accommodations furnished, including all local taxes.
- 2. In no cases will a charge be approved that exceeds the single person occupancy rate.
- 3. If two claimants share a room, the total room charge cannot be claimed by both people; each person must request a hotel bill be issued in his or her own name.
- 4. If the expense of the lodging is being paid in total by the claimant but is for lodging for one or more additional persons, a separate bill need not be issued.

Receipts Required

When subsistence is claimed for overnight travel, attach a paid lodging receipt or other paid receipt showing dates, name and address of place of lodging, and a proper acknowledgement of payment signed by a representative of the place of lodging to the claim. Reimbursement for lodging subsistence cannot be approved without acceptable proof of expenditures. The normal credit card ticket is not considered an acceptable receipt for lodging. Cab fares, limousine fares, bus fares, registration fees, parking fees at airport terminals and similar expenses require receipts.

No Reimbursement for Guests or Others

All Board members requesting reimbursement for travel expenses may claim only their own expenses. No reimbursement for expenses for guests will be made.

Authorization of Extraordinary Travel or Expenses

The Board Chair and or Chair of the Finance Committee are responsible for the prior authorization of travel.

Mileage

Mileage reimbursement will be paid at the current IRS rate of 48.5 cents per mile. This rate includes all expenses for such transportation. Rate effective January 1, 2007.



Travel by Air

Travel by air is a reimbursable expense provided that proper evidence of such air travel is attached to the Travel Voucher. Board members are required to travel by coach or tourist rate.

Car Rental

The cost of renting an automobile while on out-of-state travel may be reimbursed when suitable local transportation is not available or when such rental is more advantageous to the Regional Workforce Board than the use of taxis or other local transportation due to routing or time factors.

Taxi Fare

Taxi fare and the cost of other local public transportation are allowable for official travel when supported by proper receipts.

Toll Roads

Toll charges for travel on toll roads are reimbursed for authorized travel when toll receipts are presented.

Parking Charges

Parking charges are reimbursed for authorized travel when proper receipts are presented.

Registration Fees

Registration fees for attendance at meetings may be paid based upon acceptable documentation.



Attachment K CURRENT LOCAL ELECTED OFFICIALS' AGREEMENT CHIEF ELECTED OFFICIAL AGREEMENT FORM



LOCAL ELECTED OFFICIALS AGREEMENT <u>Madison</u> County

This Agreement is made and entered into by and between the Local Elected Officials ("LEOs") in Madison County of Indiana Economic Growth Region 5 to set forth the procedures that shall govern LEOs and their responsibilities and actions pursuant to the provisions of the Workforce Investment Act, the Regional Workforce System at IC 22-4.5-7, and all other applicable federal and state statutes, rules, and regulations. The LEO body of Madison County shall include all County Commissioners and include Mayors of cities that are 2nd or 3rd class cities with a population of 5,000 or more, (collectively, the "LEO Body"). In Madison County the second or third class city(ies) with a population of 5,000 or more is/are Anderson, Blwood, and Alexandria.

I. Selection of the Chief Elected Official to Represent the County

The LEO Body shall select from among them an Elected Official to represent their interests before the Regional Workforce Board (the "Chief Elected Official" or "CEO"). On behalf of his/her county, the CEO will serve on an Executive Council with other CEOs from Region 5. The Executive Council of CEOs will select a Regional Chief Elected Official ("Regional CEO") from its own members to represent the Council on matters concerning the Regional Workforce Board. The CEO will act as the liaison for the county s/he represents. Nothing in the Agreement shall prohibit the CEO from also serving as the Regional CEO. The CEO shall serve a two-year term, with no limit on the number of consecutive or non-consecutive terms served.

II. Duties of the Chief Elected Official Representing the County

The CEO is responsible for:

- Entering into a Chief Elected Officials Agreement with other CEOs of Region 5 to establish responsibilities and actions as it pertains to the Workforce Investment Act and RWB;
- Providing guidance to the RWB as a member of the Executive Council;
- Communicating updates and changes concerning the activities of the RWB to the LEOs of his/her County;
- Participating in the selection of the Regional CEO;
- Notifying the LEOs of his/her County about a vacancy on the Regional Workforce Board that
 requires their appointment.

In the event the CEO determines the need to utilize a proxy to the Executive Council on his/her behalf, the proxy designation must be in writing and care should be exercised to ensure that no conflict of interest is created by such designation. Proxy options include, at the discretion of the CEO: (1) another LEO from either the CEO's home county or another county if only one LEO exists in the home county or (2) the Business Representative appointed by the LEO Body.

III. Selection of Regional Workforce Board Members

Each county shall appoint members of the Regional Workforce Board ("RWB") in compliance with IC 22-4.5-7-2 and state policies adopted by the Indiana Department of Workforce Development. The RWB shall consist of at least 9, but no more than 16 members.

Pursuant to the above cited Indiana code, each county shall appoint one business representative to the RWB pursuant to IC 22-4.5-7-2(b)(1) and (e)(1). Such appointment shall be made by majority agreement of each county's LEO Body, with each county's CEO being the formal appointing authority (for verification/signature purposes as noted below). Business representatives will serve at the pleasure of the CEO.

1



Business representatives shall be (1) owners of businesses, chief executives, or operating
officers of businesses, and other business executives or employers with optimum policy
making or hiring authority; or (2) representatives of businesses with employment
opportunities that reflect the employment opportunities of the Regional Workforce Area.

For the purpose of verifying RWB appointments, the signature of each county's CEO will suffice, unless such appointment has specifically been delegated to the Mayors for nonbusiness representative appointments, as delineated in IC 22-4.5-7-2(b)(2) –(d), in which case the signature of the respective Mayor(s) is required.

IV. Other Responsibilities

As their schedules permit, all LEOs are encouraged to attend Regional Workforce Board meetings, and meet with their Board representatives and Board chairperson for updates on progress and actions in improving workforce development for the employers and citizens of Region 5. LEOs may request, individually or collectively, information from the Regional Workforce Board and may request such information to be delivered in person and/or in writing.

V. Conflict of Interest

In all appointments made under this Agreement, so as to avoid any potential conflicts of interest, all parties shall adhere to the provisions of IC 22-4.5-7 and the conflict of interest policy standards as issued by the Indiana Department of Workforce Development.

VI. Authority to Act

VII. Counterparts

This Agreement may be executed in separate counterparts, each of which when so executed shall be an original and all of which together shall constitute one and the same agreement.

VIII. Period of Agreement

This Agreement shall be valid for a two-year term, beginning January 1, 2011 and ending December 31, 2012.

IX, Amendment

This Agreement may be amended at any time by written request to the CEO, who will set up a process of voting on the change. Changes in federal or state legislation affecting the Workforce Investment Act may require a modification to this Agreement. A modification of the Agreement requires a majority vote of the LEO Body.

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The parties, having entered into this Local Elected Officials Agreement, do by their respective signatures below hereby agree to the terms thereof.

SIGNATURES:

Steffanie Owens

Madison County Commissioner

Date

John Richwine

Madison County Commissioner

2-3-2011 Date // ^

Jeff Hardin

Madison County Commissioner

2-3-2011 Date

Kris Ockomon

Mayor of Anderson, IN

Date

W. Merrill Taylor Mayor of Elwood, IN

Date

Jack Woods

Mayor of Alexandria, IN

Date

The parties, having entered into this Local Elected Officials Agreement, do by their respective signatures below hereby agree to the terms thereof.

SIGNATURES:	
	TE M
Steffanie Owens	Kris Ockomon
Madison County Commissioner	Mayor of Anderson, IN
Date	Date
John Richwine Madison County Commissioner	W. Merrill Taylor Mayor of Elwood, IN
Date	Date
Jeff Hardin	Jack Woods
Madison County Commissioner	Mayor of Alexandria, IN
Date	Date

LOCAL ELECTED OFFICIALS AGREEMENT Boone County

This Agreement is made and entered into by and between the Local Elected Officials ("LEOs") in <u>Boone County</u> of Indiana Beonomic Growth Region 5 to set forth the procedures that shall govern LEOs and their responsibilities and actions pursuant to the provisions of the Workforce Investment Act, the Regional Workforce System at IC 22-4.5-7, and all other applicable federal and state statutes, rules, and regulations. The LEO body of <u>Boone County</u> shall include all County Commissioners and include Mayors of cities that are 2nd or 3rd class cities with a population of 5,000 or more, (collectively, the "LEO Body"). In <u>Boone County</u> the second or third class city(ies) with a population of 5,000 or more is/are <u>Lebanon</u>.

I. Selection of the Chief Elected Official to Represent the County

The LEO Body shall select from among them an Blected Official to represent their interests before the Regional Workforce Board (the "Chief Elected Official" or "CEO"). On behalf of his/her county, the CEO will serve on an Executive Council with other CEOs from Region 5. The Executive Council of CEOs will select a Regional Chief Elected Official ("Regional CEO") from its own members to represent the Council on matters concerning the Regional Workforce Board. The CEO will act as the liaison for the county s/he represents. Nothing in the Agreement shall prohibit the CEO from also serving as the Regional CEO. The CEO shall serve a two-year term, with no limit on the number of consecutive or non-consecutive terms served.

II. Duties of the Chief Elected Official Representing the County The CEO is responsible for:

- Entering into a Chief Elected Officials Agreement with other CEOs of Region 5 to establish responsibilities and actions as it pertains to the Workforce Investment Act and RWB;
- Providing guidance to the RWB as a member of the Executive Council;
- Communicating updates and changes concerning the activities of the RWB to the LBOs of his/her County;
- · Participating in the selection of the Regional CBO;
- Notifying the LEOs of his/her County about a vacancy on the Regional Workforce Board that
 requires their appointment.

In the event the CEO determines the need to utilize a proxy to the Executive Council on his/her behalf, the proxy designation must be in writing and care should be exercised to ensure that no conflict of interest is created by such designation. Proxy options include, at the discretion of the CEO: (1) another LEO from either the CEO's home county or another county if only one LEO exists in the home county or (2) the Business Representative appointed by the LEO Body.

III. Selection of Regional Workforce Board Members

Each county shall appoint members of the Regional Workforce Board ("RWB") in compliance with IC 22-4.5-7-2 and state policies adopted by the Indiana Department of Workforce Development. The RWB shall consist of at least 9, but no more than 16 members.

Pursuant to the above cited Indiana code, each county shall appoint one business representative to the RWB pursuant to IC 22-4.5-7-2(b)(1) and (e)(1). Such appointment shall be made by majority agreement of each county's LEO Body, with each county's CEO being the formal appointing authority (for verification/signature purposes as noted below). Business representatives will serve at the pleasure of the CEO.

1



o Business representatives shall be (1) owners of businesses, chief executives, or operating officers of businesses, and other business executives or employers with optimum policy making or hiring authority; or (2) representatives of businesses with employment opportunities that reflect the employment opportunities of the Regional Workforce Area.

For the purpose of verifying RWB appointments, the signature of each county's CEO will suffice, unless such appointment has specifically been delegated to the Mayors for nonbusiness representative appointments, as delineated in IC 22-4.5-7-2(b)(2) –(d), in which case the signature of the respective Mayor(s) is required.

IV. Other Responsibilities

As their schedules permit, all LEOs are encouraged to attend Regional Workforce Board meetings, and meet with their Board representatives and Board chairperson for updates on progress and actions in improving workforce development for the employers and citizens of Region 5. LEOs may request, individually or collectively, information from the Regional Workforce Board and may request such information to be delivered in person and/or in writing.

V. Conflict of Interest

In all appointments made under this Agreement, so as to avoid any potential conflicts of interest, all parties shall adhere to the provisions of IC 22-4.5-7 and the conflict of interest policy standards as issued by the Indiana Department of Workforce Development.

VI. Authority to Act

This Agreement must be signed by each member of the LEO Body (all County Commissioners and the Mayor of each 2nd or 3rd class city with a population of 5,000 or more). By signing this agreement, the LEO Body approves the Chief Elected Official to act on their behalf. The Chief Elected Official selected for Boone County is HARDLA "HUCK" LEWIS, MAYOR, CITY OF LEGARDA

VII. Counterparts

This Agreement may be executed in separate counterparts, each of which when so executed shall be an original and all of which together shall constitute one and the same agreement.

VIII. Period of Agreement

This Agreement shall be valid for a two-year term, beginning <u>January 1, 2011 and ending December 31, 2012.</u>

IX. Amendment

This Agreement may be amended at any time by written request to the CEO, who will set up a process of voting on the change. Changes in federal or state legislation affecting the Workforce Investment Act may require a modification to this Agreement. A modification of the Agreement requires a majority vote of the LBO Body.

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The parties, having entered into this Local Elected Officials Agreement, do by their respective signatures below hereby agree to the terms thereof.

Mayor of Lebanon, IN

SIGNATURES:

one County Commissioner

Charles Eaton Boone County Commissioner

Marc Applegate
Boone County County

LOCAL ELECTED OFFICIALS AGREEMENT Morgan County

This Agreement is made and entered into by and between the Local Elected Officials ("LEOs") in Morgan County of Indiana Economic Growth Region 5 to set forth the procedures that shall govern LEOs and their responsibilities and actions pursuant to the provisions of the Workforce Investment Act, the Regional Workforce System at IC 22-4.5-7, and all other applicable federal and state statutes, rules, and regulations. The LEO body of Morgan County shall include all County Commissioners and include Mayors of cities that are 2nd or 3rd class cities with a population of 5,000 or more, (collectively, the "LEO Body"). In Morgan County the second or third class city(ies) with a population of 5,000 or more is/are Martinsville.

I. Selection of the Chief Elected Official to Represent the County

The LEO Body shall select from among them an Elected Official to represent their interests before the Regional Workforce Board (the "Chief Elected Official" or "CEO"). On behalf of his/her county, the CEO will serve on an Executive Council with other CEOs from Region 5. The Executive Council of CEOs will select a Regional Chief Elected Official ("Regional CEO") from its own members to represent the Council on matters concerning the Regional Workforce Board. The CEO will act as the liaison for the county s/he represents. Nothing in the Agreement shall prohibit the CEO from also serving as the Regional CEO. The CEO shall serve a two-year term, with no limit on the number of consecutive or non-consecutive terms served.

II. Duties of the Chief Elected Official Representing the County

The CEO is responsible for:

- Entering into a Chief Elected Officials Agreement with other CEOs of Region 5 to establish responsibilities and actions as it pertains to the Workforce Investment Act and RWB;
- Providing guidance to the RWB as a member of the Executive Council;
- Communicating updates and changes concerning the activities of the RWB to the LEOs of his/her
 County
- · Participating in the selection of the Regional CEO;
- Notifying the LEOs of his/her County about a vacancy on the Regional Workforce Board that
 requires their appointment.

In the event the CEO determines the need to utilize a proxy to the Executive Council on his/her behalf, the proxy designation must be in writing and care should be exercised to ensure that no conflict of interest is created by such designation. Proxy options include, at the discretion of the CEO: (1) another LEO from either the CEO's home county or another county if only one LEO exists in the home county or (2) the Business Representative appointed by the LEO Body.

III. Selection of Regional Workforce Board Members

Each county shall appoint members of the Regional Workforce Board ("RWB") in compliance with IC 22-4.5-7-2 and state policies adopted by the Indiana Department of Workforce Development. The RWB shall consist of at least 9, but no more than 16 members.

Pursuant to the above cited Indiana code, each county shall appoint one business representative to the RWB pursuant to IC 22-4.5-7-2(b)(1) and (e)(1). Such appointment shall be made by majority agreement of each county's LEO Body, with each county's CEO being the formal appointing authority (for verification/signature purposes as noted below). Business representatives will serve at the pleasure of the CEO.

1



Business representatives shall be (1) owners of businesses, chief executives, or operating officers of businesses, and other business executives or employers with optimum policy making or hiring authority; or (2) representatives of businesses with employment opportunities that reflect the employment opportunities of the Regional Workforce Area.

For the purpose of verifying RWB appointments, the signature of each county's CEO will suffice, unless such appointment has specifically been delegated to the Mayors for nonbusiness representative appointments, as delineated in IC 22-4.5-7-2(b)(2) –(d), in which case the signature of the respective Mayor(s) is required.

IV. Other Responsibilities

As their schedules permit, all LEOs are encouraged to attend Regional Workforce Board meetings, and meet with their Board representatives and Board chairperson for updates on progress and actions in improving workforce development for the employers and citizens of Region 5. LEOs may request, individually or collectively, information from the Regional Workforce Board and may request such information to be delivered in person and/or in writing.

V. Conflict of Interest

In all appointments made under this Agreement, so as to avoid any potential conflicts of interest, all parties shall adhere to the provisions of IC 22-4.5-7 and the conflict of interest policy standards as issued by the Indiana Department of Workforce Development.

VI. Authority to Act

This Agreement must be signed by each member of the LEO Body (all County Commissioners and the Mayor of each 2nd or 3rd class city with a population of 5,000 or more). By signing this agreement, the LEO Body approves the Chief Elected Official to act on their behalf. The Chief Elected Official selected for Morgan County is Longitude 100 Advents

VII. Counterparts

This Agreement may be executed in separate counterparts, each of which when so executed shall be an original and all of which together shall constitute one and the same agreement.

VIII. Period of Agreement

This Agreement shall be valid for a two-year term, beginning <u>January 1, 2011</u> and ending <u>December 31</u>, 2012.

IX. Amendment

This Agreement may be amended at any time by written request to the CEO, who will set up a process of voting on the change. Changes in federal or state legislation affecting the Workforce Investment Act may require a modification to this Agreement. A modification of the Agreement requires a majority vote of the LEO Body.

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK

The parties, having entered into this Local Elected Officials Agreement, do by their respective signatures below hereby agree to the terms thereof.

> Phil Deckard Mayor of Martinsville,

SIGNATURES:

Norman Voyles

Morgan County Commissioner

March 7,2011

Brian Goss

Morgan County Commissioner

Date

Don Adams

Morgan County Commissioner

March 7,2011 Date

3



LOCAL ELECTED OFFICIALS AGREEMENT Johnson County

This Agreement is made and entered into by and between the Local Elected Officials ("LEOs") in <u>Johnson County</u> of Indiana Economic Growth Region 5 to set forth the procedures that shall govern LEOs and their responsibilities and actions pursuant to the provisions of the Workforce Investment Act, the Regional Workforce System at IC 22-4.5-7, and all other applicable federal and state statutes, rules, and regulations. The LEO body of <u>Johnson County</u> shall include all County Commissioners and include Mayors of cities that are 2nd or 3rd class cities with a population of 5,000 or more, (collectively, the "LEO Body"). In <u>Johnson County</u> the second or third class city(ies) with a population of 5,000 or more is/are <u>Greenwood</u> and <u>Franklin</u>.

I. Selection of the Chief Elected Official to Represent the County

The LEO Body shall select from among them an Elected Official to represent their interests before the Regional Workforce Board (the "Chief Elected Official" or "CEO"). On behalf of his/her county, the CEO will serve on an Executive Council with other CEOs from Region 5. The Executive Council of CEOs will select a Regional Chief Elected Official ("Regional CEO") from its own members to represent the Council on matters concerning the Regional Workforce Board. The CEO will act as the liaison for the county s/he represents. Nothing in the Agreement shall prohibit the CEO from also serving as the Regional CEO. The CEO shall serve a two-year term, with no limit on the number of consecutive or non-consecutive terms served.

II. Duties of the Chief Elected Official Representing the County

The CEO is responsible for:

- Entering into a Chief Elected Officials Agreement with other CEOs of Region 5 to establish responsibilities and actions as it pertains to the Workforce Investment Act and RWB;
- · Providing guidance to the RWB as a member of the Executive Council;
- Communicating updates and changes concerning the activities of the RWB to the LBOs of his/her County;
- · Participating in the selection of the Regional CEO;
- Notifying the LHOs of his/her County about a vacancy on the Regional Workforce Board that
 requires their appointment.

In the event the CEO determines the need to utilize a proxy to the Executive Council on his/her behalf, the proxy designation must be in writing and care should be exercised to ensure that no conflict of interest is created by such designation. Proxy options include, at the discretion of the CEO: (1) another LEO from either the CEO's home county or another county if only one LEO exists in the home county or (2) the Business Representative appointed by the LEO Body.

III. Selection of Regional Workforce Board Members

Each county shall appoint members of the Regional Workforce Board ("RWB") in compliance with IC 22-4.5-7-2 and state policies adopted by the Indiana Department of Workforce Development. The RWB shall consist of at least 9, but no more than 16 members.

Pursuant to the above cited Indiana code, each county shall appoint one business representative to the RWB pursuant to IC 22-4.5-7-2(b)(1) and (e)(1). Such appointment shall be made by majority agreement of each county's LEO Body, with each county's CEO being the formal appointing authority (for verification/signature purposes as noted below). Business representatives will serve at the pleasure of the CEO.

1



Business representatives shall be (1) owners of businesses, chief executives, or operating
officers of businesses, and other business executives or employers with optimum policy
making or hiring authority; or (2) representatives of businesses with employment
opportunities that reflect the employment opportunities of the Regional Workforce Area.

For the purpose of verifying RWB appointments, the signature of each county's CEO will suffice, unless such appointment has specifically been delegated to the Mayors for nonbusiness representative appointments, as delineated in IC 22-4.5-7-2(b)(2) –(d), in which case the signature of the respective Mayor(s) is required.

IV. Other Responsibilities

As their schedules permit, all LEOs are encouraged to attend Regional Workforce Board meetings, and meet with their Board representatives and Board chairperson for updates on progress and actions in improving workforce development for the employers and citizens of Region 5. LEOs may request, individually or collectively, information from the Regional Workforce Board and may request such information to be delivered in person and/or in writing.

V. Conflict of Interest

In all appointments made under this Agreement, so as to avoid any potential conflicts of interest, all parties shall adhere to the provisions of IC 22-4.5-7 and the conflict of interest policy standards as issued by the Indiana Department of Workforce Development.

VI. Authority to Act

This Agreement must be signed by each member of the LEO Body (all County Commissioners and the Mayor of each 2nd or 3rd class city with a population of 5,000 or more). By signing this agreement, the LEO Body approves the Chief Elected Official to act on their behalf. The Chief Elected Official selected for Johnson County is

VII. Counterparts

This Agreement may be executed in separate counterparts, each of which when so executed shall be an original and all of which together shall constitute one and the same agreement.

VIII. Period of Agreement

This Agreement shall be valid for a two-year term, beginning <u>January 1, 2011</u> and ending <u>December 31, 2012</u>.

IX. Amendment

This Agreement may be amended at any time by written request to the CEO, who will set up a process of voting on the change. Changes in federal or state legislation affecting the Workforce Investment Act may require a modification to this Agreement. A modification of the Agreement requires a majority vote of the LEO Body.

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK



The parties; having entered into this Local Elected Officials Agreement, do by their respective signatures below hereby agree to the terms thereof.

SIGNATURES:	
Troy DeHart Johnson County Commissioner	Fred Paris Mayor of Franklin, IN
Date	Date
Tom Kite Johnson County Commissioner	Charles & Huglerson Charles Henderson Mayor of Greenwood, IN 1-9-11
Date	Date
John Price Johnson County Commissioner	
D-4-	

LOCAL ELECTED OFFICIALS AGREEMENT (In Process of Being Completed) _____County

This Agreement is made and entered into by and between the Local Elected Officials ("LEOs") in
to set forth the procedures that shall
govern LEOs and their responsibilities and actions pursuant to the provisions of the Workforce
Investment Act, the Regional Workforce System at IC 22-4.5-7, and all other applicable federal and state
statutes, rules, and regulations. The LEO body ofCounty shall include all County
Commissioners and include Mayors of cities that are 2nd or 3rd class cities with a population of 5,000 or
more, (collectively, the "LEO Body"). InCounty the second or third class city(ies) with a
population of 5,000 or more is/are

I. Selection of the Chief Elected Official to Represent the County

The LEO Body shall select from among them an Elected Official to represent their interests before the Regional Workforce Board (the "Chief Elected Official" or "CEO"). On behalf of his/her county, the CEO will serve on an Executive Council with other CEOs from Region _____. The Executive Council of CEOs will select a Regional Chief Elected Official ("Regional CEO") from its own members to represent the Council on matters concerning the Regional Workforce Board. The CEO will act as the liaison for the county s/he represents. Nothing in the Agreement shall prohibit the CEO from also serving as the Regional CEO. The CEO shall serve a two-year term, with no limit on the number of consecutive or non-consecutive terms served.

II. Duties of the Chief Elected Official Representing the County

The CEO is responsible for:

- Entering into a Chief Elected Officials Agreement with other CEOs of Region ____ to establish
 responsibilities and actions as it pertains to the Workforce Investment Act and RWB;
- Providing guidance to the RWB as a member of the Executive Council;
- Communicating updates and changes concerning the activities of the RWB to the LEOs of his/her County;
- Participating in the selection of the Regional CEO;
- Notifying the LEOs of his/her County about a vacancy on the Regional Workforce Board that requires their appointment.

In the event the CEO determines the need to utilize a proxy to the Executive Council on his/her behalf, the proxy designation must be in writing and care should be exercised to ensure that no conflict of interest is created by such designation. Proxy options include, at the discretion of the CEO: (1) another LEO from either the CEO's home county or another county if only one LEO exists in the home county or (2) the Business Representative appointed by the LEO Body.

III. Selection of Regional Workforce Board Members

Each county shall appoint members of the Regional Workforce Board ("RWB") in compliance with IC 22-4.5-7-2 and state policies adopted by the Indiana Department of Workforce Development. The RWB shall consist of at least 9, but no more than 16 members.

Pursuant to the above cited Indiana code, each county shall appoint one business representative to the RWB pursuant to IC 22-4.5-7-2(b)(1) and (e)(1). Such appointment shall be made by majority agreement



of each county's LEO Body, with each county's CEO being the formal appointing authority (for verification/signature purposes as noted below). Business representatives will serve at the pleasure of the CEO.

Business representatives shall be (1) owners of businesses, chief executives, or operating
officers of businesses, and other business executives or employers with optimum policy
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opportunities that reflect the employment opportunities of the Regional Workforce Area.

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IV. Other Responsibilities

As their schedules permit, all LEOs are encouraged to attend Regional Workforce Board meetings, and meet with their Board representatives and Board chairperson for updates on progress and actions in improving workforce development for the employers and citizens of Region ____. LEOs may request, individually or collectively, information from the Regional Workforce Board and may request such information to be delivered in person and/or in writing.

V. Conflict of Interest

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VI. Authority to Act

This Agreement must be signed by each member of the LEO Body (all County Commissioners and the
Mayor of each 2nd or 3rd class city with a population of 5,000 or more). By signing this agreement, the
LEO Body approves the Chief Elected Official to act on their behalf. The Chief Elected Official selected
for County is .

VII. Counterparts

This Agreement may be executed in separate counterparts, each of which when so executed shall be an original and all of which together shall constitute one and the same agreement.

VIII. Period of Agreement	
The period of this Agreement shall be from	

IX. Amendment

This Agreement may be amended at any time by written request to the CEO, who will set up a process of voting on the change. Changes in federal or state legislation affecting the Workforce Investment Act may require a modification to this Agreement. A modification of the Agreement requires a majority vote of the LEO Body.

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK



The parties, having entered into this Local Elected Officials Agreement, do by their respective signatures below hereby agree to the terms thereof.

_ County Commissioner	Mayor of
 Date	Date
County Commissioner	
Date	
County Commissioner	
Date	

Attachment L

Central Indiana Regional Workforce Board By-Laws



RESOLUTION

No. 2011 - 9

Central Indiana Regional Workforce Board

At the meeting of the Board of Directors of the Central Indiana Regional Workforce Board on <u>April 20, 2011</u> in <u>Indianapolis</u>, Indiana, with a quorum being present, the following resolution was proposed and approved by the Board:

WHEREAS the Central Indiana Regional Workforce Board (the "Board") operates under adopted Bylaws; and

WHEREAS since the adoption of such Bylaws certain circumstances have arisen that necessitate modifying various sections of the Bylaws; now, therefore, be it

RESOLVED by the Central Indiana Regional Workforce Board that the Board desires to amend and restate its Bylaws as prescribed in the attached "Amended and Restated Bylaws" document, pursuant to the modifications initially proposed at the March 16, 2011 meeting via Resolution 2011-7.

CERTIFICATION:

The undersigned hereby certifies that the Central Indiana Regional Workforce Board approved and adopted the foregoing Resolution during the regularly called, noticed, and convened Board Meating; on the date and at the location listed above.

eff Williams, Chair

AYES: __(___ NAYS: __(____ ABSENT:

ABSTAIN: _O

AMENDED & RESTATED BYLAWS

Region 5 Workforce Board, Inc. d/b/a Central Indiana Regional Workforce Board Adopted 4/30-11

ARTICLE I - Formation and Name

This nonprofit corporation is formed under the Indiana Nonprofit Corporation Act of 1991 (I.C. 23-17-1, et seq.), and shall be called Central Indiana Regional Workforce Board (hereinafter "Workforce Board" or "Board").

ARTICLE II - Purpose

The goal of the Board shall be to have effective planning, implementation and oversight of the One-Stop workforce investment system in the counties of Boone, Hamilton, Hancock, Hendricks, Johnson, Madison, Morgan, and Shelby. In order to reach this goal, it is necessary for the Board's activities to include the following:

- To integrate public workforce development services, providing universal access to the workforce investment services of One-Stop Partners which empowers the customer to acquire skills needed in the regional economy.
- To oversee a locally operated, demand-driven workforce investment system that increases the employment, retention, earnings, and occupational skill attainment of the workforce through improved career information and guidance, job search assistance, and training opportunities.
- To support and develop the incumbent workforce and future and potential workers.
- Assist with the development of the region's economy.
- To identify and assist employers with appropriate resources to maintain, upgrade, and expand job opportunities.
- To research and analyze labor market needs and facilitate the effective use of available resources.
- To maintain an effective partnership with the local elected officials and One-Stop partners in the planning, implementation, and evaluation of the One-Stop system.
- Any and all other lawful activities consistent with the identified objectives above, and as authorized and empowered by the Indiana Nonprofit Corporation Act.

ARTICLE III- Members, Meetings, Voting

Initial Membership. The Local Elected Officials, via the designated Chief Elected Officials, shall designate a Member to participate on the Board. The Board shall have a minimum of one "business sector" representative from each county and "business sector" representation shall constitute at least fifty-one (51 %) of the Board.

Subsequent Members. Additional Members to the Board may be added to comply with state and federal rules and regulations.

INDIANA REGIONS
WORKFORGS BOARD, INC.



Limitation on Authority of Members.

No Member is an agent of the Workforce Board solely by virtue of being a Member, and no Member has authority to act for the Workforce Board solely by virtue of being a Member.

Any Member who takes any action or binds the Workforce Board in violation of this Section may be solely responsible for any loss and expense incurred as a result of the unauthorized action.

Meetings of Members.

Meetings. The Workforce Board shall hold a meeting of the Board Members at least four (4) times each year. Additionally, the Workforce Board will hold an annual meeting for the election of officers.

Special Meetings. Other meetings may be called at any time by the Chair to address such matters as are described in the meeting notice. Such meetings shall be held at a time and at a place that is generally convenient for the Members.

Notice. Notice of meetings shall be provided at least once, in writing, two days (48 hours) in advance, via first class mail, or e-mail, to those persons who are Members.

Attendance. A Member may participate in a meeting of the Board by or through the use of any means of communication by which all Members participating may simultaneously hear each other during the meeting. A Member participating in a meeting by this means is considered to be present in person at the meeting.

Voting. Each Member shall be entitled to one (I) vote. Voting by proxy shall not be permitted. Ex-officio Members are not eligible to vote. If necessary, a mail, fax, electronic and/or phone vote may be conducted.

Quorum. Fifty percent (50%) of the votes entitled to be cast on a matter constitutes a quorum for action on that matter. The Members must approve any amendment to the articles of incorporation or these Bylaws to decrease or increase the quorum for Member action.

Approval of Actions. If a quorum exists, action on a matter is approved if the votes cast favoring the action exceed the votes cast opposing the action.

ARTICLE IV - Powers of the Board

Powers and Authority of the Board. The Workforce Board shall have the power to do the following:

- 1) To achieve all goals and activities through the prudent and proper exercise of the resources allocated to the Board;
- 2) To enter into contracts in accordance with the stated goals and activities of the Board;
- 3) To fulfill the goals and activities of the Board;
- To enter into partnerships, associations, or joint ventures in furtherance of the goals and activities of the Board;





- To contract paid staff or consultants in furtherance of the goals and activities of the Board;
- To do all things necessary or convenient, not inconsistent with law, to further the goals and activities of the Board.

Terms for Member. Each Member shall serve a two (2) year term renewable at the discretion of the appointing Local Elected Official(s).

Appointment. At their discretion, the Local Elected Officials, via each Chief Elected Official, shall appoint/reappoint Members to the Board as vacancies exist or as terms expire. The appointing Chief Elected Official shall notify the Board, in writing, of any new or renewed appointments.

Removal of a Member. Members may be removed with or without cause by their appointing authority via written notice of the removal to the following: (1) the Member and (2) the Chair of the board of directors or the corporation's president or secretary. A removal is effective when the notice is effective unless the notice specifies a future effective date. A Member may be also removed for cause by a vote of two-thirds (2/3) of the Members. In the event that a Member has been removed, the appointing authority shall appoint a replacement.

Resignation of a Member. A Member may resign by providing the Board with a letter of resignation indicating the date upon which the resignation is to become effective. If the letter of resignation includes no such date, then the resignation will become effective immediately. A replacement for the resigning Member shall be made by the appointing Local Elected Official(s).

Failure of a Member to Attend Meetings. In the event that a Member, without contacting the Chair or the Board's administrative office, fails to attend two (2) consecutive meetings or is absent from more than twenty-five percent (25%) of the scheduled meetings within a calendar year, then said Membership will be considered lapsed. Said Member may be reinstated upon good cause shown.

Compensation of Members. The Member shall receive no compensation for their services as Members of the Board.

Duties of Members. A Member shall, based upon facts then known to the Member, discharge duties, including the Member's duties as a member of a committee, as follows:

- 1) In good faith;
- 2) With the care and ordinarily prudent person in a like position would exercise under similar circumstances;
- 3) In a manner the Member reasonably believes to be in the best interests of the Board.

Liability. A Member is not liable for an action taken as a Member, or failure to take an action, unless the breach or failure to perform his duties constitutes a willful or intentional act of misconduct.

ARTICLE V - Officers of the Board

Election of Officers. At the first meeting of the Board, the Members elect officers by a majority vote. Those officers shall include a chairman, a vice-chairman, a secretary and a treasurer.





Term of Office. The term for each officer shall be one (I) year. Each officer may serve in his or her office for no more than two (2) consecutive terms. However, an officer may be re-elected to his or her office after having served two (2) consecutive years in that office so long as said officer has not served in that office for a period of at least one (I) year.

Duties of Officers. The duties of the officers shall include, but not be limited to, the following:

Chairman. The Chairman shall be responsible for presiding over meetings of the Members. The Chairman shall work with the officers and with other Members to prepare an agenda for the transaction of business.

Vice Chairman. The Vice Chairman shall perform the duties of the Chairman in the absence of the Chairman. The Vice Chairman shall also assist the Chairman in fulfilling his or her responsibilities.

Secretary. The Secretary shall be responsible for preparing minutes of Members' meetings; for preparing other official reports of the Workforce Board; for authenticating records of the Workforce Board; for filing the annual report with the Indiana Secretary of State that is required by I.C. §23-17-27-8; and for conducting written communication on behalf of the Board. The Secretary may delegate these duties to Board staff as appropriate.

Treasurer. The Treasurer shall be responsible for reporting on the Board's financial records.

The Officers' duties shall further include any such duties as are prescribed by resolution of the Board.

Removal of an Officer. The Board may, by two-thirds (2/3) vote; remove an officer from his or her position at any time, with or without cause. In the event that an officer is so removed, the Board shall, by majority vote, replace the removed officer no later than thirty (30) days after the officer has been removed.

ARTICLE VI - Committees

Creation/Power of Committees. The Chair may create and assign Members and non-members to committees to make recommendations to the Board on matters assigned for consideration and examination. Further, by Resolution only, the Board may delegate specific powers to a committee, authorizing such committee to act on behalf of the Board in limited circumstances and only to the extent outlined within the Resolution. Only Members shall be allowed to formally act on behalf of the Board under this paragraph. All committees shall be subject to the authority and supervision of the Board of Directors.

ARTICLE VII - Conflicts of Interest

A member of the Board may not vote on a matter under consideration regarding the provision of services by such member (or by an entity that such a member represents); or that would provide direct financial benefit to such member or the immediate family; or engage in any





activity determined by the governor to constitute a conflict of interest as specified in the state plan. (Workforce Investment Act of 1998, Title I. Sec.117 (g))

A Member with a conflict of interest regarding any matter is prohibited from discussion and voting in connection with that matter. A Member is disqualified from vote or discussion if a special interest or relationship exists with an individual or entity where the issue at hand involves any financial consideration or other gain to either involved party.

The Board shall adopt a Conflict of Interest Policy, which meet and exceed the minimum standards established by the State of Indiana. These conflicts of interest standards apply to all Board Members (voting and ex-officio/nonvoting).

Each Board Member shall file a statement of economic interest with the Workforce Board at the time they become a Board Member and every year thereafter.

Any Board Member with a potential or actual conflict of interest must disclose that fact to the Workforce Board as soon as the potential conflict is discovered and, to the extent possible, before the agenda for a meeting involving the matter at issue is prepared. If possible, the member should complete a conflict of interest disclosure letter. If it should be determined during a meeting that a conflict of interest exists, the member must verbally declare such conflict of interest, such declaration must clearly be noted in the minutes, and such member must excuse him/herself from the remainder of the discussion and the voting.

The Conflict of Interest Policy shall include, at a minimum, the following standards:

- Any Board Member (or specific entity represented by the member) who significantly
 participates in the development of contract specifications or standards is prohibited
 from receiving any direct financial benefit from any resulting contract.
- 2) When a contract or purchase is made involving its own Board or entity with which the Board Member is associated, the board must establish and document that the contract or purchase was adequately bid or negotiated and that the terms of the contract or price of the purchase are fair and reasonable.
- 3) Procedures that serve to minimize the appearance of conflicts of interests.
- 4) Each Board Member's statement of economic interest must, at the minimum, include the member's current position(s) of employment; current position(s) as a paid director, officer, or agent of a corporation or similar entity; and financial interests that are defined as potential sources of conflict of interest, and any other disclosures required by state and/or federal regulations.

ARTICLE VIII - Record-Keeping and Reporting

Required Records. The Workforce Board shall keep as permanent records a record of the following:

- 1) Minutes of meetings of the Board; and
- A record of actions taken by committees of the Board.

Accounting Records. The Workforce Board shall maintain appropriate and accurate accounting records.

MOIANA REGION WORKFORCE BOARD, INC.



Member List. The Workforce Board shall maintain a record of its Members in a form that permits preparation of a list of the names and addresses of all Members, in alphabetical order, and showing the number of votes that each is entitled to cast.

Corporate Records. The Workforce Board shall keep a copy of the following records at its principal office:

- 1) The Articles of Incorporation or restated articles of incorporation and all amendments to the articles of incorporation currently in effect;
- 2) The Bylaws or restated bylaws, and all amendments to the Bylaws currently in effect;
- The minutes of all meetings of Board Members and records of all actions approved by Members for the past three (3) years;
- 4) Written communications to Members generally within the past three (3) years, including the financial statements furnished for the past three (3) as required by these Bylaws.

ARTICLE IX - Amendments

Amendments. The power to make, alter, amend, or repeal the Bylaws is vested in the Board of Directors of the Corporation. Advance notice shall be required prior to final approval of any proposed amendment(s). Such advance notice requirement is met when suggested amendment(s) are presented, by resolution, during a regularly scheduled Board meeting, with such amendment(s) to be voted upon/executed during the next subsequent Board meeting.

CERTIFICATION

I hereby certify:

That I am the duly elected Chair of the Central Indiana Regional Workforce Board, an Indiana Nonprofit corporation; and

That the foregoing Amended and Restated Bylaws, comprising six (6) pages, constitute the Bylaws of said corporation as duly approved by the Board of Directors of the Corporation on

Jeff)Williams, Chair

MOTANA REGION WORKFORCE BOARD, INC



ATTACHMENT M EXECUTIVE COMPENSATION

	Executive Compensation for REACH, Inc. Staff									
	Staff Person	Salary	Benefits	Bonus	Total Annual Compensation					
1	Tony Cross	\$85,000	\$6,983		\$91,983					
2	Carolyn Bunzendahl	\$70,000	\$6,983		\$76,983					
3	Sara Gutting	\$70,000			\$70,000					
4	Lori Henry	\$60,000	\$9,969		\$69,969					
5	Alison Cole	\$60,000	\$4,987		\$64,987					



Attachment N

RO ORGANIZATION CHART - Region 5

